CONTRACT

Ordinance Fact Sheet

Brief Title	Approval Deadline	Reason	
Contract with Vantage Airport	Routine	To authorize execution of a Concessions Management,	
Group		Operations a	nd Development Contract
Details		Roles and Responsibilities	
Reason for Contract		Sponsor	
Authorizing a Concession Management, Operation and Development Agreement with Vantage Airport Group US for the construction, leasing, operation, and management of a concession program at the New Terminal at the Kansas City International Airport.		Department or Programs Affected Recommended Awardee Contract Compliance Certification Obtained?	Aviation Department Aviation Department Vantage Airport Group No XX Yes
 <u>Project Description</u> This ordinance will authorize the execution of a Concessions Management, Operation and Development Contract with Vantage Airport Group. This agreement will allow Vantage Airport Group to develop and lease concessions at the new terminal at KCI. Vantage will build out 100% of the concession space at opening of the new terminal. <u>Budget</u> Vantage has agreed in this Agreement to invest \$65 million to build out the concession space. The term of the agreement is 15 years. Subleases with term greater than six (6) years will require a mid-term refurbishment of at least 15% of the original construction cost for the concession location. 		Opponents	Groups or Individuals Reason for Opposition
		Responsibilities	Design Engineering:
			Inspections: Construction or Project Management:
Vantage proposes to provide the airport an 80% - 84% of total gross receipts or \$1.75 minimum annual guarantee per enplaned passenger, whichever is greater.			Service Monitoring:
Solicitation This Project was solicited as a	well as aviation related KCAD received 5 chnical) & June 24, 2024	Policy/Program Impact	
was advertised on the City's as websites on February 8, 2021. proposals on June 3, 2021 (Tec (Financial). On July 20, 2021, from all 5 proposers.		Policy or Progran Emphasis Change	n XX No Yes
		Operational Impact Assessment	
		d L	(Continued on reverse side)

Details	Finances	Finances		
	City's Estimate			
Human Relations Approval	of Cost	\$		
ACDBE was set at 16%. Vantage has proposed to achieve	Bid or	Lowest Contract		
59% (expected to be 70% by terminal opening), which	Proposal Data	Cost Submitted \$		
includes 11 firms.		No .of Proposals Considered		
		Reason for rejecting lowest contract cost submitted		
MBE/WBE subcontracting plan was approved by the				
Human Relations Department on November 30, 2020.				
The Fairness in Construction Board approved on				
December 10, 2020.		Other Bidders or Contract Costs		
		Contractors Considered Submitted		
MBE Total = 15%		Delware North \$		
Pendulum Studio Architects		GKC		
International Architects Atelier - M/W		Restaurant		
Custom Engineering		& Retail		
FSC Engineering, Inc M/W		Group \$		
Whitley Construction Company, LLC		Meera KC \$		
Alexander Mechanical, Inc.		PLTR-SSP \$		
Vazquez Commercial Contracting		\$		
Whatever It Takes Contractors, LLC		\$		
Dye Electric, LLC		\$		
Alpha Energy and Electric, Inc.		\$		
		\$		
		\$		
WBE - 10%		\$		
Welner Architects, Inc.		\$		
Hartline Constructions, LLC				
All Flooring Kansas City	Fund Sources			
Regents Flooring	and Appropriation	n la		
Kansas City Mechanical, Inc.	Account Codes			
Pro-Mechanical, LLC	For This			
Max Electric, Inc.	Contract			
	Source of			
	Future			
	Operating Funds			
Is it good for the children?	Maximum Amoun	it		
This Agreement supports our goal to maximize the	of Proposed			
community's return on investment by serving as a catalyst	Contract	\$		
for economic development.	Amount of			
	Contingency	\$		
Estimated Duration of Contract: Fifteen (15) Years	Engineering &			
	Administration	\$		
		•		
Fact Sheet Prepared by:Date:13-Sep-21	TOTAL	\$		
Burdette (Pete) Fullerton, PhD				
Acting Deputy Director - Properties & Commercial Development Council Committee Actions				
Reviewed by: Date: 13-Sep-21	Do Pass	Hold		
Burdette (Pete) Fullerton, PhD				
Acting Deputy Director - Properties & Commericial Development	Do Pass (as amended) W/o Recommendation			
Reference Numbers: #04161964	Committee Sub.	Do Not Pass		