# FIRST AMENDMENT TO THE SOUTHPOINTE TAX INCREMENT FINANCING PLAN

KANSAS CITY, MISSOURI

TIF COMMISSION APPROVAL:						
DATE:	RESOLUTION No.					
CITY COUNCIL APPROVAL:						
DATE:	ORDINANCE NO.					

#### FIRST AMENDMENT

#### TO THE

#### SOUTHPOINTE TAX INCREMENT FINANCING

#### I. Introduction

The First Amendment to the Southpointe Tax Increment Financing Plan (the "First Amendment") shall amend the Southpointe Tax Increment Financing Plan, as approved by Ordinance No. 220403 (the "Plan").

The First Amendment to the Plan provides for (1) modifications to Redevelopment Project 1, (2) modifications to the Potential Projects, (3) modifications to the Project Improvements, (4) modifications to the Potential Project Improvements, (4) modifications to the Development Schedule, (5) modifications to the Specific Objectives of the Plan, (6) modifications to the Site Map, (7) modifications to the Estimated Construction and Employment Information, (8) modifications to the Budget of Redevelopment Project Costs, (9) modifications to the Tax Projections, (10) modifications to the Anticipated Sources of Funds, (11) modifications to the Cost-Benefit Analysis and (12) the inclusion of all conforming changes within the Exhibits to the Plan that are in furtherance of the foregoing modifications.

#### II. Specific Amendments

The Plan shall be amended as follows:

**Amendment No. 1:** Section I of the Plan, entitled "<u>Summary</u>," shall be deleted in its entirety and replaced with the following:

The Southpointe Tax Increment Financing Plan (the "Plan") provides for the construction of an approximately 76,200 square foot hotel, with approximately 114 rooms and 114 surface parking spaces, approximately 308,100 gross square feet of residential space and an approximately 391 space surface parking lot to support the same (the "Project Improvements"), together with the construction or reconstruction of such other public infrastructure improvements such as signage, signaling, sidewalks, storm drainage facilities, utility relocation and upgrades, curbs, and such other related pubic infrastructure improvements that support and enhance the Project Improvements (collectively, the "Public Improvements"). By virtue of subsequent amendments to the Plan and separate Ordinances passed by the City Council, the Plan may include an additional three (3) redevelopment projects that may include approximately 146,176 square feet of office development, approximately 174,631 square feet of retail space and 65,080 square of entertainment space (the "Potential Project Improvements").

The proposed Redevelopment Area described by the Plan in which the Project Improvements and Public Improvements will be located is generally bounded by 59th Street on the north, 63<sup>rd</sup> Street on the south, Bruce R. Watkins Highway on the east and Brooklyn Avenue on the west, all in Jackson County, Kansas City, Missouri, and consists of 1 Redevelopment Project Area described on **Exhibit 1B** and depicted on **Exhibit 2B**.

The estimated Redevelopment Project Costs to implement the Project Improvements and Public Improvements is \$30,244,205, which includes approximately \$2,495,032,923,500 7 of construction financing interest costs and, to the extent the Plan is amended to include the Potential Project Improvements, the estimated Redevelopment Project Costs will increase to approximately \$269,799,168, which includes approximately \$9,303,896 of construction financing interest costs. The Redeveloper, through a combination of equity and conventional debt will finance \$19,910,239 of the Redevelopment Project Costs related to the Project Improvements and Public Improvements and, to the extent the Potential Project Improvements are approved by subsequent amendments to the Plan, the Redeveloper, through a combination of equity and conventional debt will finance \$146,998,797. The remaining estimated Redevelopment Project Costs related to the Project Improvements, Public Improvements and, to the extent approved, Potential Project Improvements will be funded with (1) approximately \$93,993,253 of Economic Activity Taxes, (2) approximately \$18,694,594 of Additional City EATs, (3) approximately \$322,215 sales tax approved by the Public Improvements Advisory Committee (PIAC), (4) approximately \$500,000 in sales tax approved through the Central City Economic Development (the "CCED") Fund. The Redevelopment Project Costs are identified on Exhibit 5 attached to this Plan.

The total initial equalized assessed valuation of the Redevelopment Area, according to 2022 tax records at the Jackson County Assessor's Office, is approximately \$828,831. The current combined ad valorem property tax levy is projected to be \$8.0368 per \$100 assessed valuation. Following the completion of the Project Improvements, it is estimated that the assessed value of the real property within the Redevelopment Area will increase to approximately \$23,092,888.

Pursuant to the Act, Tax Increment Financing allows for the use of Economic Activity Taxes and Payments in Lieu of Taxes generated and collected within the Redevelopment Area for a twenty-three (23) year period to pay Reimbursable Project Costs.

The estimated total Economic Activity Taxes generated within the Redevelopment Project Area and deposited into the Special Allocation Fund and, upon annual appropriation or upon being budgeted and transferred by the City Council, available to pay Reimbursable Project Costs, is approximately \$378,396 all of which may be used to reimburse eligible Redevelopment Project Costs, including interest certified by the Commission. If and to the extent the Potential Redevelopment Project Areas are approved by separate ordinances, the estimated total Economic Activity Taxes generated within the Redevelopment Project Area, together with the Potential Redevelopment Project Areas, and deposited into the Special Allocation Fund and, upon annual appropriation or upon being budgeted and transferred by the City Council, available to pay Reimbursable Project Costs, is approximately \$42,430,074, all of which may be used to reimburse eligible Redevelopment Project Costs, including interest certified by the Commission. Those Economic Activity Taxes, estimated to be generated on an annual basis, are shown on Exhibit 6, attached hereto, include 50% of the net earnings taxes paid by businesses and employees, 50% of the net food & beverage taxes, 50% of the net utility taxes, 50% of certain City and County net sales taxes generated, collected and available for the period Tax Increment Financing is authorized by Ordinance.

The Redeveloper intends to seek benefits under The Planned Industrial Law (the "PIEA Benefits"), which would exempt sales taxes on construction materials, along with an exemptions on residential real property taxes within the Redevelopment Area. The requested PIEA Benefits provide for 100% real property tax abatement for twenty-five (25) years on residential real property located within the Redevelopment Area. It is anticipated that no Payments in Lieu of Taxes generated from residential real property will be utilized to pay for any Reimbursable Project Costs. If the PIEA Benefits are not approved or are not approved at the level requested by the Redeveloper, any and all PILOTs (or increase in PILOTs from the approval of some but less than all of the Redeveloper's 100% abatement request) which are generated from residential real property, collected and deposited in the Special Allocation Fund shall be utilized or pledged to the payment of eligible Reimbursable Project Costs. The estimated total PILOTs generated from commercial real property within the Redevelopment Project Area and deposited into the Special Allocation Fund is approximately \$8,776,669, all of which may be used to reimburse eligible Redevelopment Project Costs, including interest certified by the Commission. If and to the extent the Potential Redevelopment Project Areas are approved by separate ordinances, the estimated total PILOTs generated from commercial real property within the Redevelopment Project Area, together with the Potential Redevelopment Project Areas, and deposited into the Special Allocation Fund and available to pay Reimbursable Project Costs, is approximately \$56,510,193, all of which may be used to reimburse eligible Redevelopment Project Costs, including interest certified by the Commission. The PILOTs, which are estimated to be generated on an annual basis, are shown on Exhibit 6, attached to this Plan.

The estimated Additional City EATS (as hereafter defined) generated within the Redevelopment Project Area and the Potential Redevelopment Project Areas, if and to the extent approved by separate Ordinance and subject to appropriation by the City Council, will be available to pay Reimbursable Project Costs. The Additional City EATS will not exceed \$378,395, as set forth on **Exhibit 6**, attached hereto

The estimated Additional City Tax Revenue (as hereafter defined), subject to appropriation by the City Council, will be available to pay Reimbursable Project Costs. The Additional City Tax Revenue will not exceed \$322,215, as set forth on **Exhibit 6**, attached hereto

Upon the reimbursement of Reimbursable Project Costs (including Administrative Expenses), Tax Increment Financing will be terminated and the Taxing Districts, subject to Section 99.850 RSMo., will receive all tax revenue generated within the Redevelopment Area.

**Amendment No. 2:** The following term defined under the Section entitled "<u>Definitions</u>" in Section II of the Plan is hereby deleted in its entirety and replaced with the following:

C. "Additional City Tax Revenue," sales tax approved by the City's Public Improvements Advisory Committee (PIAC) which, subject to appropriation, may be utilized to pay Redevelopment Project Costs in an amount not in excess of \$322,215, as specifically identified on Exhibit 7, attached hereto

- O. "Potential Project Improvements" approximately 146,176 square feet of office development, approximately 174,631 square feet of retail space and 65,080 square of entertainment space.
- R. "Project Improvements" an approximately 76,200 square foot hotel, with approximately 114 rooms and 114 surface parking spaces, and approximately 308,100 gross square feet of residential space and a surface parking lot to support the same.
- AA. "Reimbursable Project Costs," Redevelopment Project Costs in an amount not to exceed \$9,397,921, as identified on Exhibit 5.

**Amendment No. 3:** Section IV.A of the Plan entitled "<u>The Redevelopment Plan</u>" of the Plan is hereby deleted in its entirety and replaced with the following:

#### A. The Redevelopment Plan.

The Plan contemplates the acquisition of properties along the northwest corner of 63rd Street and Prospect Avenue and the subsequent demolition of existing improvements and site clearance. Once demolition is complete and the site is cleared, the site is to be redeveloped to include an approximately 76,200 square foot hotel, with approximately 114 rooms and 114 surface parking spaces, approximately 308,100 gross square feet of residential space and an approximately 391 space surface parking lot to support the same (the "Project Improvements"), together with the construction or reconstruction of such other public infrastructure improvements such as signage, signaling, sidewalks, storm drainage facilities, utility relocation and upgrades, surface parking, curbs, and such other related pubic infrastructure improvements that support and enhance the Project Improvements (collectively, the "Public Improvements"). The Project Improvements and Public Improvements are anticipated to be completed by 2024. By virtue of subsequent amendments to the Plan and separate Ordinances passed by the City Council, the Plan may include an additional three (3) redevelopment projects that may include approximately 146,176 square feet of office development, approximately 174,631 square feet of retail space and 65,080 square of entertainment space (the "Potential Project Improvements").

**Amendment No. 3:** Section IV.C of the Plan entitled "<u>Redevelopment Project</u>" of the Plan is hereby deleted in its entirety and replaced with the following:

#### C. Redevelopment Project.

Redevelopment Project 1 – (A) Building I (approximately 76,200 square foot hotel, with approximately 114 rooms and 114 surface parking spaces) and (B) Building L (approximately 308,100 gross square feet of residential space) and an approximately 391 space surface parking lot for Building F, as depicted on **Exhibit 2B**.

**Amendment No. 4:** Section IV.D of the Plan entitled "<u>Potential Redevelopment Projects</u>" of the Plan is hereby deleted in its entirety and replaced with the following:

- D. <u>Potential Redevelopment Projects</u>. By virtue of subsequent amendments to the Plan and separate Ordinances passed by the City Council, the Plan may include the following additional three (3) redevelopment projects:1. <u>Potential Redevelopment Project 2</u> (A) Building A (approximately 32,550 square feet of commercial office space over approximately 16,275 square feet of retail space), (B) Building B (an approximately 43,943 square foot grocery store and 110 surface parking spaces), (C) Building C (approximately 21,626 square feet of commercial office space over approximately 10,800 square feet of retail space) and (D) Building D (approximately 90,000 square foot commercial office building), as depicted on <u>Exhibit 2B</u>.
  - 2. <u>Potential Redevelopment Project 3</u> (A) Building F and Building G (approximately 83,500 square feet of retail space) and (B) Building H (an approximately 65,080 square feet of entertainment retail space, as depicted on <u>Exhibit 2B.</u>
  - 3. Potential Redevelopment Project 4 (A) Building E (an approximately 4,300 square foot gas station and convenience store), (B) Building J and K (approximately 7,700 square feet of restaurant space) and (C) Building M (approximately 10,100 square foot self-storage facility), as depicted on **Exhibit 2B.**

**Amendment No. 5:** Section IV.E of the Plan entitled "<u>Project Improvements and Public Improvements</u>" of the Plan is hereby deleted in its entirety and replaced with the following:

E. <u>Project Improvements and Public Improvements</u>. As referenced in subsection A above, the Project Improvements and Public Improvements will consist of the construction of an approximately 76,200 square foot hotel, with approximately 114 rooms and 114 surface parking spaces, and approximately 308,100 gross square feet of residential space and an approximately 391 space surface parking lot to support the same (the Project Improvements"), together with the construction or reconstruction of such other public infrastructure improvements such as signage, signaling, sidewalks, storm drainage facilities, utility relocation and upgrades, curbs, and such other related public infrastructure improvements that support and enhance the Project Improvements (collectively, the "Public Improvements").

**Amendment No.** 6: Section IV.F of the Plan entitled "<u>Potential Project Improvements</u>" of the Plan is hereby deleted in its entirety and replaced with the following:

<u>Potential Project Improvements</u>F. By virtue of subsequent amendments to the Plan and separate Ordinances passed by the City Council, the Plan may include an additional three (3)

redevelopment projects that may include approximately 146,176 square feet of office development, approximately 174,631 square feet of retail space and 65,080 square of entertainment space.

Amendment No. 7: The first paragraph of Section V.A. of the Plan, entitled "<u>Estimated Redevelopment Project Costs</u>," shall be deleted in its entirety and replaced with the following paragraph:

A. Estimated Redevelopment Plan Costs. The estimated Redevelopment Project Costs to implement the Project Improvements and Public Improvements is \$30,244,205, which includes approximately \$2,923,500 of construction financing interest costs and, to the extent the Plan is amended to include the Potential Project Improvements, the estimated Redevelopment Project Costs will increase to approximately \$269,799,168, which includes approximately \$9,303,896 of construction financing interest costs. The Redeveloper, through a combination of equity and conventional debt will finance \$19,910,239 of the Redevelopment Project Costs related to the Project Improvements and Public Improvements and, to the extent the Potential Project Improvements are approved by subsequent amendments to the Plan, the Redeveloper, through a combination of equity and conventional debt, will finance \$146,998,797. The remaining estimated Redevelopment Project Costs related to the Project Improvements, Public Improvements and, to the extent approved, Potential Improvements will be funded with (1) approximately \$93,993,253 of Economic Activity Taxes, approximately \$18,694,594 of Additional City EATs, (3) approximately \$322,215 sales tax approved by the Public Improvements Advisory Committee (PIAC), (4) approximately \$500,000 in sales tax approved through the Central City Economic Development (the "CCED") Fund. The Redevelopment Project Costs are identified on Exhibit 5 attached to this Plan.

**Amended No. 8:** Section V.C of the Plan entitled "<u>Payments in Lieu of Taxes</u>" shall be deleted in its entirety and replaced with the following:

C. Payments in Lieu of Taxes. Calculations of expected proceeds of PILOTs are based on current real property assessment formulas and current and anticipated property tax rates, both of which are subject to change due to many factors, including reassessment, the effects of real property classification for real property tax purposes, and the rollback in tax levies resulting from reassessment or classification. The Redeveloper intends to seek benefits under The Planned Industrial Law (the "PIEA Benefits"), which would exempt sales taxes on construction materials, along with an exemption on residential real property taxes within the Redevelopment Area. The requested PIEA Benefits provide for 100% real property tax

abatement for twenty-five (25) years on residential real property located within the Redevelopment Area. It is anticipated that no Payments in Lieu of Taxes generated from residential real property will be utilized to pay for any Reimbursable Project Costs. If the PIEA Benefits are not approved or are not approved at the level requested by the Redeveloper, any and all PILOTs (or increase in PILOTs from the approval of some but less than all of the Redeveloper's 100% abatement request) which are generated from residential real property, collected and deposited in the Special Allocation Fund shall be utilized or pledged to the payment of eligible Reimbursable Project Costs. The estimated total PILOTs generated from commercial real property within the Redevelopment Project Area and deposited into the Special Allocation Fund is approximately \$8,776,669, all of which may be used to reimburse eligible Redevelopment Project Costs, including interest certified by the Commission. If and to the extent the Potential Redevelopment Project Areas are approved by separate ordinances, the estimated total PILOTs generated from commercial real property within Redevelopment Project Area, together with the Potential Redevelopment Project Areas and deposited into the Special Allocation Fund and available to pay Reimbursable Project Costs, is approximately \$56,510,193, all of which may be used to reimburse eligible Redevelopment Project Costs, including interest certified by the Commission. The PILOTs, which are estimated to be generated on an annual basis, are shown on Exhibit 6, attached to this Plan

**Amended No. 9:** The first paragraph of Section V.D. of the Plan entitled "<u>Economic</u> Activity Taxes" shall be deleted in its entirety and replaced with the following:

D. Economic Activity Taxes. The estimated total Economic Activity Taxes generated within the Redevelopment Project Area and deposited into the Special Allocation Fund and, upon annual appropriation or upon being budgeted and transferred by the City Council, available to pay Reimbursable Project Costs, is approximately \$378,396, all of which may be used to reimburse eligible Redevelopment Project Costs, including interest certified by the Commission. If and to the extent the Potential Redevelopment Project Areas are approved by separate ordinances, the estimated total Economic Activity Taxes generated within the Redevelopment Project Area, together with the Potential Redevelopment Project Areas and deposited into the Special Allocation Fund and, upon annual appropriation or upon being budgeted and transferred by the City Council, available to pay Reimbursable Project Costs, is approximately \$42,430,074, all of which may be used to reimburse eligible Redevelopment Project Costs, including interest certified by the Commission. Those Economic Activity Taxes, estimated to be generated on an annual basis, are shown on **Exhibit 6**, attached hereto, include 50% of the net earnings taxes paid by businesses and employees, 50% of the net food & beverage taxes, 50% of the net utility taxes, 50% of certain City and County net sales taxes generated, collected and available for the period

Tax Increment Financing is authorized by Ordinance. Amendment No. 10: Delete <u>Exhibit 1B</u> of the Plan entitled "Legal Description of Redevelopment Project Area and Potential Redevelopment Project Areas" in its entirety and replace it with <u>Exhibit 1B</u>, entitled "Legal Description of Redevelopment Project Area and Potential Redevelopment Project Areas," attached hereto.

Amendment No. 11: Delete <u>Exhibit 2B</u> of the Plan entitled "Map of Redevelopment Project Area and Potential Redevelopment Project Area" in its entirety and replace it with <u>Exhibit 2B</u>, entitled "Map of Redevelopment Project Area and Potential Redevelopment Project Areas," attached hereto.

Amendment No. 12: Delete <u>Exhibit 3</u> of the Plan entitled "Specific Objectives of the Plan" in its entirety and replace it with <u>Exhibit 3</u>, entitled "Specific Objectives of the Plan," attached hereto.

Amendment No. 13: Delete <u>Exhibit 4</u> of the Plan entitled "Estimated Construction and Employment Information" in its entirety and replace it with <u>Exhibit 4</u>, entitled "Estimated Construction and Employment Information," attached hereto.

Amendment No. 14: Delete <u>Exhibit 5</u> of the Plan entitled "Budget of Redevelopment Project Costs" in its entirety and replace it with <u>Exhibit 5</u>, entitled "Budget of Redevelopment Project Costs," attached hereto.

Amendment No. 15: Delete <u>Exhibit 6</u> of the Plan entitled "Economic Activity Taxes" in its entirety and replace it with <u>Exhibit 6</u>, entitled "Tax Revenue Projections," attached hereto.

**Amendment No. 16:** Delete <u>Exhibit 7</u> of the Plan entitled "Anticipated Sources of Funds" in its entirety and replace it with <u>Exhibit 7</u>, entitled "Anticipated Sources of Funds," attached hereto.

**Amendment No. 17:** Delete **Exhibit 8** of the Plan entitled "Development Schedule" in its entirety and replace it with **Exhibit 8**, entitled "Development Schedule," attached hereto.

Amendment No. 18: Delete Exhibit 9 of the Plan entitled "Cost-Benefit Analysis" in its entirety and replace it with Exhibit 9, entitled "Cost-Benefit Analysis," attached hereto.

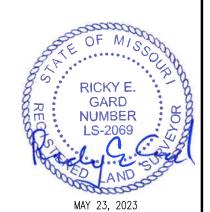
## Exhibit 1.B

# LEGAL DESCRIPTION OF REDEVELOPMENT PROJECT AREA AND POTENTIAL REDEVELOPMENT PROJECT AREAS

## EXHIBIT A

#### PHASE 1, TRACT 1 DESCRIPTION:

ALL THAT PART OF THE NORTHEAST QUARTER OF SECTION 4, TOWNSHIP 48, RANGE 33; ALL OF LOTS 1 THRU 6, LOTS 22 THRU 28, AND PART OF LOTS 21, 31, 32, 33 AND 34, BEACHWOOD; ALL OF LOTS 1 THRU 12, PART OF LOT 13, AND PART OF LOTS 21 THRU 27, EASTLAKE ADDITION; ALL OF LOTS 1 THRU 11 AND 13 THRU 22, AND PART OF LOT 12, MILLERS ADDITION; AND PART OF LOT 1, SUMMERS WHARF, ALL IN KANSAS CITY, JACKSON COUNTY, MISSOURI, TOGETHER WITH PART OF THE RIGHTS-OF-WAY OF E. 62ND STREET, OLIVE STREET AND WABASH AVENUE, DESCRIBED AS FOLLOWS: COMMENCING AT THE MOST NORTHERLY SOUTHEAST CORNER OF LOT 1 IN SAID SUMMERS WHARF SUBDIVISION, BEING ON THE WEST RIGHT-OF-WAY LINE OF PROSPECT AVENUE; THENCE NO2°15'37"E, ALONG SAID WEST RIGHT-OF-WAY LINE, 257.30 FEET TO THE POINT OF BEGINNING; THENCE N87°44'23"W, 287.03 FEET; THENCE IN A NORTHERLY DIRECTION, ALONG A CURVE TO THE LEFT WITH AN INITIAL TANGENT BEARING OF NO4°28'38"W, HAVING A RADIUS OF 299.77 FEET THROUGH A CENTRAL ANGLE OF 009°37'08", AN ARC DISTANCE OF 50.33 FEET; THENCE N69°24'41"W, 70.79 FEET; THENCE IN A NORTHEASTERLY DIRECTION, ALONG A CURVE TO THE LEFT WITH AN INITIAL TANGENT BEARING OF N48'51'36"E, HAVING A RADIUS OF 100.00 FEET THROUGH A CENTRAL ANGLE OF 010'58'40", AN ARC DISTANCE OF 19.16 FEET TO A POINT OF COMPOUND CURVATURE; THENCE IN A NORTHERLY DIRECTION ALONG A CURVE TO THE LEFT, HAVING A RADIUS OF 300.00 FEET THROUGH A CENTRAL ANGLE OF 043°36'52", AN ARC DISTANCE OF 228.36 FEET TO A POINT OF COMPOUND CURVATURE; THENCE IN A NORTHWESTERLY DIRECTION ALONG A CURVE TO THE LEFT, HAVING A RADIUS OF 100.00 FEET THROUGH A CENTRAL ANGLE OF 082°00'26". AN ARC DISTANCE OF 143.13 FEET TO A POINT OF TANGENCY; THENCE N87°44'23"W, 168.39 FEET TO THE EAST RIGHT-OF-WAY LINE OF OLIVE STREET, BEING 47.34 FEET NORTH OF THE NORTH RIGHT-OF-WAY LINE OF E. 62ND STREET; THENCE NO215'37"E, ALONG THE EAST RIGHT-OF-WAY LINE OF SAID OLIVE STREET, 117.08 FEET; THENCE N87°44'23"W, 50.00 FEET TO THE WEST RIGHT-OF-WAY LINE OF SAID OLIVE STREET, BEING ON THE EAST LINE OF LOT 19 IN SAID EASTLAKE ADDITION: THENCE NO2"15'37"E. ALONG THE EAST LINE OF LOTS 19 AND 20 IN SAID SUBDIVISION AND THE NORTHERLY PROLONGATION THEREOF, 383.26 FEET TO THE NORTH LINE OF SAID EASTLAKE ADDITION; THENCE S87°28'08"E, ALONG SAID NORTH LINE, 178.99 FEET TO THE NORTHEAST CORNER OF LOT 1 IN SAID EASTLAKE ADDITION, BEING ON THE WEST LINE OF LOT 22 IN SAID MILLERS ADDITION; THENCE NO2"15'37"E, ALONG THE WEST LINE OF SAID LOT 22, 16.45 FEET TO THE NORTHWEST CORNER THEREOF; THENCE S87°05'49"E, ALONG THE NORTH LINE OF SAID MILLERS ADDITION AND THE EASTERLY PROLONGATION THEREOF, 436.95 FEET TO THE WEST RIGHT-OF-WAY LINE OF SAID PROSPECT AVENUE: THENCE SO2"15"37"W, ALONG SAID WEST RIGHT-OF-WAY LINE, 899.50 FEET TO THE POINT OF BEGINNING, CONTAINING 9.866 ACRES, MORE OR LESS.



REVISED: 05/23/2023

SOUTHPOINTE KANSAS CITY, JACKSON COUNTY, MISSOURI PHASE 1, TRACT 1

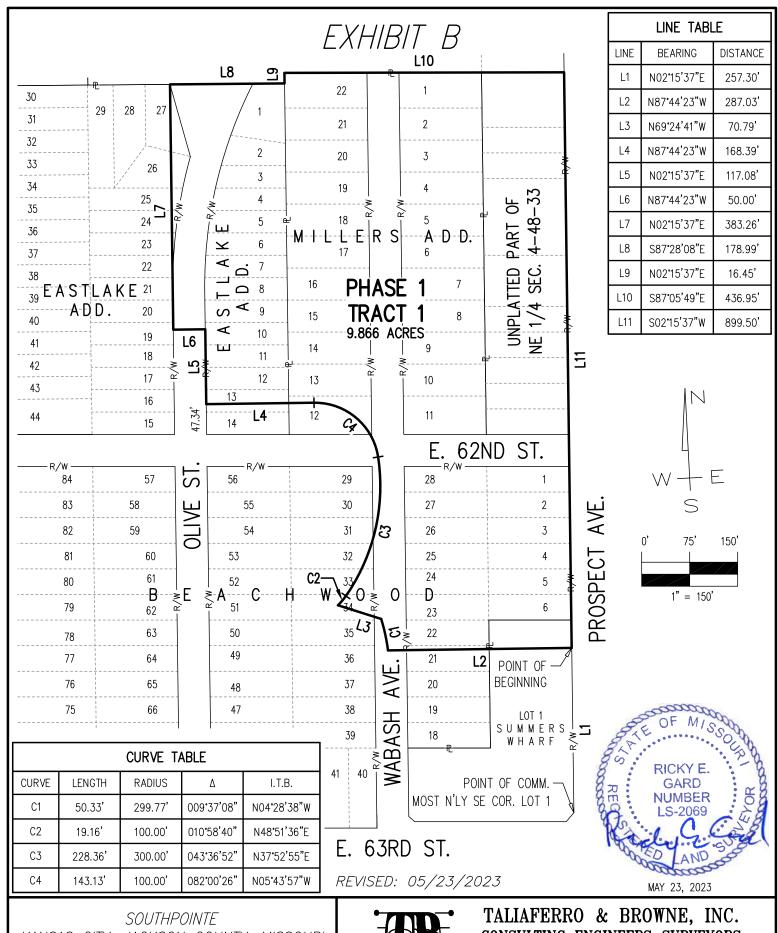
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DATE: 01/28/2022



TALIAFERRO & BROWNE, INC. CONSULTING ENGINEERS-SURVEYORS 1020 EAST 8TH ST., KANSAS CITY, MO, 64106 PH: (816) 283-3456 FAX: (816) 283-0841

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SOUTHPOINTE KANSAS CITY, JACKSON COUNTY, MISSOURI PHASE 1, TRACT 1

DRAWN: VAH
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## EXHIBIT A

#### PHASE 1, TRACT 2 DESCRIPTION:

ALL THAT PART OF LOTS 69 THRU 73, BEAUFORT; AND ALL OF LOTS 1 THRU 3 AND PART OF LOTS 4 AND 28, JOST PLAZA, SUBDIVISIONS IN KANSAS CITY, JACKSON COUNTY, MISSOURI, TOGETHER WITH PART OF THE RIGHTS-OF-WAY OF E. 61ST STREET AND E. 62ND STREET, ALL MORE PARTICULARLY DESCRIBED AS FOLLOWS: BEGINNING AT THE SOUTHWEST CORNER OF LOT 74 IN SAID BEAUFORT SUBDIVISION, BEING ON THE NORTH RIGHT-OF-WAY LINE OF E. 61ST STREET; THENCE S86°43'02"E, ALONG SAID NORTH RIGHT-OF-WAY LINE, 200.00 FEET TO THE SOUTHEAST CORNER OF SAID LOT 74, BEING ON THE WEST RIGHT-OF-WAY LINE OF BRUCE R. WATKINS DRIVE AS DESCRIBED BY DOCUMENT NO. 1990-K-0946551; THENCE S02°15'37"W. ALONG SAID WEST RIGHT-OF-WAY LINE, 300.01 FEET; THENCE S07'09'08"W, CONTINUING ALONG SAID WEST RIGHT-OF-WAY LINE DESCRIBED BY DOCUMENT NO. 1990-K-0946551, AND AS DESCRIBED BY DOCUMENT NO. 1990-K-0914145, 234.50 FEET TO THE SOUTH LINE OF LOT 69 IN SAID BEAUFORT SUBDIVISION, BEING ON THE NORTH LINE OF LOT 29 IN SAID JOST PLAZA SUBDIVISION; THENCE N86°43'02"W, ALONG THE NORTH LINE OF SAID LOT 29 AND ALONG THE NORTH LINE OF LOT 28 IN SAID SUBDIVISION, 50.00 FEET TO THE NORTHEAST CORNER OF THE WEST 10 FEET OF SAID LOT 28; THENCE SO2"15"38"W, ALONG THE EAST LINE OF THE WEST 10 FEET OF SAID LOT 28 AND THE SOUTHERLY PROLONGATION THEREOF, 131.01 FEET TO THE SOUTH RIGHT-OF-WAY LINE OF E. 62ND STREET, BEING THE NORTHEAST CORNER OF LOT 3 IN SAID JOST PLAZA SUBDIVISION; THENCE SO2°15'38"W, ALONG THE EAST LINE OF SAID LOT 3 AND ALONG THE EAST LINE OF LOT 4 IN SAID SUBDIVISION, 53.82 FEET; THENCE N87°44'23"W, 129.98 FEET TO THE EAST RIGHT-OF-WAY LINE OF PROSPECT AVENUE, BEING 56.14 FEET SOUTH OF THE SOUTH RIGHT-OF-WAY LINE OF SAID E. 62ND STREET; THENCE NO2°15'36"E, ALONG SAID EAST RIGHT-OF-WAY LINE, 721.16 FEET TO THE POINT OF BEGINNING, CONTAINING 2.953 ACRES, MORE OR LESS.



JANUARY 31, 2022

SOUTHPOINTE KANSAS CITY, JACKSON COUNTY, MISSOURI PHASE 1, TRACT 2

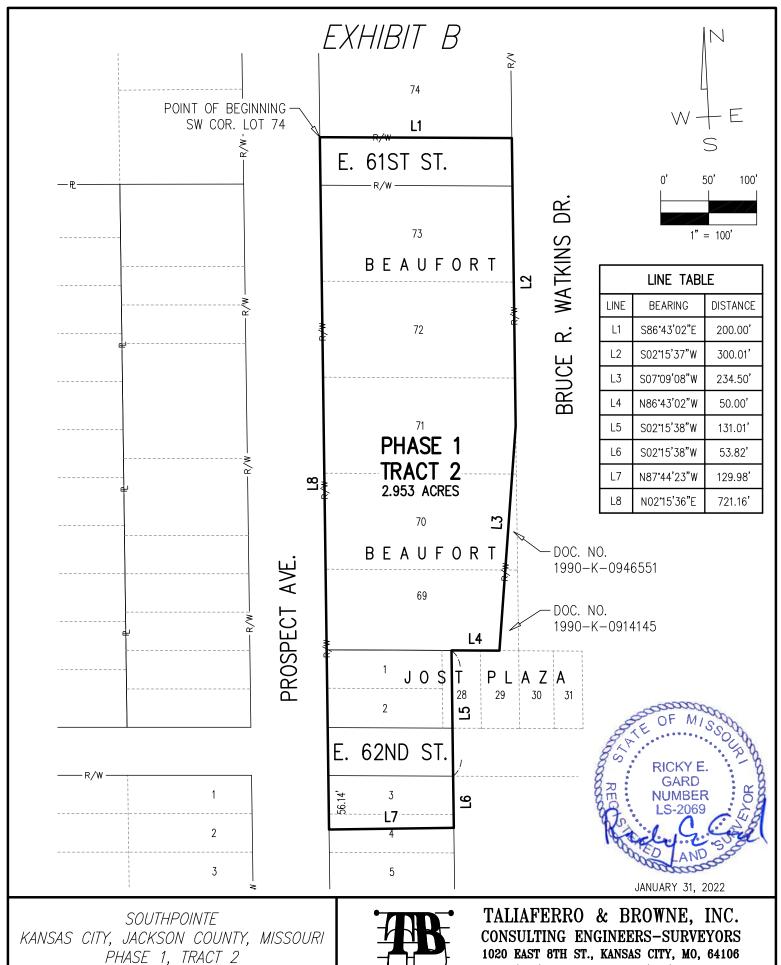
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## Exhibit 2.B

## MAP OF REDEVELOPMENT PROJECT AREA AND POTENTIAL PROJECT AREAS



Ankeny,IA | Carroll,IA | Clive,IA Cedar Rapids,IA | Fort Dodge,IA North Liberty | Sioux City Macon, MO | Columbia, MO North Kansas City, MO Lenexa, KS



8131 Metcalf Ave., Suite 300 Overland Park, Kansas 66204 P 913-262-9095

NOTICE:

McClure Engineering Co. is not responsible or liable for any issues, claims, damages, or losses (collectively, "Losses") which arise from failure to follow these Plans, Specifications, and the engineering intent they convey, or for Losses which arise from failure to obtain and/or follow the engineers' or surveyors' guidance with respect to any alleged errors, omissions, inconsistences, ambiguities, or conflicts contained within the Plans and Specifications.

REVISIONS

PROJECT INFO 190438-000

ENGINEER DRAWN BY CHECKED BY

DRAWING NO. PHASING PLAN C006

#### Exhibit 2.B

#### DEPICTION OF PROJECT IMPROVMENTS AND PUBLIC IMPROVEMENTS

The Project Improvements shall consist of the following: (A) Building I (approximately 76,200 square foot hotel, with approximately 114 rooms and 114 surface parking spaces) and (B) Building L (approximately 308,100 gross square feet of residential space) and an approximately 391 space surface parking lot for Building F. Public Improvements shall consist of the construction or reconstruction of such other public infrastructure improvements such as signage, signaling, sidewalks, storm drainage facilities, utility relocation and upgrades, surface parking, curbs, and such other related public infrastructure improvements that support and enhance the Project Improvements.

It is anticipated the Plan will be subsequently amended to include the following Potential Project Improvements

<u>Potential Redevelopment Project 2</u> – (A) Building A (approximately 32,550 square feet of commercial office space over approximately 16,275 square feet of retail space), (B) Building B (an approximately 43,943 square foot grocery store and 110 surface parking spaces), (C) Building C (approximately 21,626 square feet of commercial office space over approximately 10,800 square feet of retail space) and (D) Building D (approximately 90,000 square feet of commercial office).

<u>Potential Redevelopment Project 3</u> – (A) Building F and Building G (approximately 83,500 square feet of retail space) and (B) Building H (an approximately 65,080 square feet of entertainment retail space.

<u>Potential Redevelopment Project 4</u> – (A) Building E (an approximately 4,300 square foot gas station and convenience store), (B) Building J and K (approximately 7,700 square feet of restaurant space) and (C) Building M (approximately 10,100 square foot self-storage facility).

{Please see Site Map of Project Improvements and Public Improvements attached.}

#### Exhibit 3

#### SPECIFIC OBJECTIVES OF PLAN

- 1. To eliminate adverse conditions which are detrimental to public health, safety, morals, or welfare in the Redevelopment Area and to eliminate and prevent the recurrence thereof for the betterment of the Redevelopment Area and the community at large;
- 2. To enhance the tax base of the City and the other Taxing Districts, encourage private investment in the surrounding area;
- 3. To increase employment opportunities;
- 4. To stimulate construction and development and generate tax revenues which would not occur without Tax Increment Financing assistance; and
- 5. To construct an approximately 76,200 square foot hotel, with approximately 114 rooms and 114 surface parking spaces, and approximately 308,100 gross square feet of residential space and an approximately 391 space surface parking lot to support the same, together with the construction or reconstruction of such other public infrastructure improvements such as signage, signaling, sidewalks, storm drainage facilities, utility relocation and upgrades, surface parking, curbs, and such other related pubic infrastructure improvements that support and enhance the aforementioned improvements.

## Exhibit 4A

## ESTIMATED CONSTRUCTION NUMBERS FOR THE REDEVELOPMENT PROJECT

## Redevelopment Project Area 1

	New	Existing	Existing	Total	Existing Structures
	Construction	Structures to	Structures to be		to
		REMAIN	REHABBED		be DEMOLISHED
Hospitality SF	76,200	0	0	76,200	0
Residential SF	308,100	0	0	308,100	0
Total Square Feet	540,300	0	0	540,300	0
Number of Parking	505	0	0	505	0
Spaces					

## Exhibit 4B

## ESTIMATED EMPLOYMENT FOR REDEVELOPMENT PROJECTS

## **Redevelopment Project Area 1**

Permanent jobs to be CREATED IN Kansas City	29
Permanent jobs to be RELOCATED TO Kansas City	0
Permanent jobs to be RETAINED IN Kansas City	0
TOTAL	29
Anticipated Annual Payroll	879,231
Estimated number of construction workers to be hired during construction phase	126
Estimated construction payroll in all construction phases	\$10,512,598

#### Exhibit 5

## ESTIMATED REDEVELOPMENT PROJECT COSTS

COST CATEGORY	TOTAL COST	PIEA TIF										
	COST	Private Equity	Private Debt	(STECM)	CCED	PIAC	Reimbursable	EATS Reimbursable				
ACQUISITION												
Land cost & closing	156,668	156,668	-	-	-	-	-	-				
HARD COSTS												
Base Buildings - 76,400 GSF new construction	22,286,789	2,857,400	14,617,502	936,045	-	10,000	3,487,447	378,395				
Tenant Allowance		-	· -	´-	-	-	-	,				
SOFT COSTS												
A&E plus Interior Design	1,057,670	-	-	_	-	204,755	852,915	-				
Boring & Testing	35,000	35,000	-	_	-	-	-	-				
Permits/Area Charges/Utility Connection Fees	278,585	278,585	-	_	_	_	_	_				
Legal	150,000	-			-	10,000	140,000					
Insurance (Builder's Risk @ 0.1%)	-	-	_	_	-	-	-	-				
Appraisal	20,000	20,000	-	-	-	-	-	-				
Market Analysis & Feasibility Study	45,000	3,040	-	-	-	41,960	-	-				
Leasing & Marketing	652,640	652,640	-	-	-	-	-	-				
Miscellaneous (0.5% of hard costs)	111,434	111,434	-	-	-	-	-	-				
SUBTOTAL, HARD & SOFT COSTS												
DEVELOPMENT AND ADMINISTRATIVE COSTS												
Development Fee	1,293,449	-	-	-	-	-	1,293,449	-				
Project Administration & Overhead	246,371	220,871	-	-	-	25,500	-	-				
Construction Management (Owner's Rep)	246,371	216,371	-			30,000	-	-				
CONSTRUCTION FINANCE COSTS												
Construction Period Interest	2,923,500	-	-	-	-	-	2,923,500	-				
Finance Fees	219,263	219,263	-	-	-	-	-	-				
Closing/Holding Costs (incl. Property Taxes)	150,000	150,000	-	-	-	-	-	-				
CONTINGENCY (SOFT COSTS ONLY)	\$ 371,464	371,464	-	-	-	-	-	-				
TOTAL PROJECT COST	30,244,205	5,292,737	14,617,502	936,045	-	322,215	8,697,311	378,395				

#### Exhibit 6

## ESTIMATED TAX REVENUE PROJECTIONS FOR REDEVELOPMENT PROJECT AREA

## Total Project-Eligible TIF Revenues - Redevelopment Project Area 1

Local Taxes - TIF Eligible

	Year	1-	Sales Tax										
Plan	Calendar	City	County	Zoo	Earnings (50%)	City Utility (50%)	Pilots	Total Project- Eligible					
		A	В	C	D	E	F	Local TIF					
0	2023	0	0	0	0	0	0	0					
1	2024	0	0	0	0	0	0	0					
2	2025	0	0	0	2,198	4,477	165,599	172,273					
3	2026	0	0	0	4,484	9,133	331,197	344,814					
4	2027	0	0	0	4,574	9,315	341,133	355,022					
5	2028	0	0	0	4,665	9,502	341,133	355,300					
6	2029	0	0	0	4,759	9,692	351,367	365,817					
7	2030	0	0	0	4,854	9,885	351,367	366,106					
8	2031	0	0	0	4,951	10,083	361,908	376,942					
9	2032	0	0	0	5,050	10,285	361,908	377,243					
10	2033	0	0	0	5,151	10,490	372,765	388,407					
11	2034	0	0	0	5,254	10,700	372,765	388,719					
12	2035	0	0	0	5,359	10,914	383,948	400,222					
13	2036	0	0	0	5,466	11,133	383,948	400,547					
14	2037	0	0	0	5,575	11,355	395,467	412,397					
15	2038	0	0	0	5,687	11,582	395,467	412,736					
16	2039	0	0	0	5,801	11,814	407,331	424,945					
17	2040	0	0	0	5,917	12,050	407,331	425,298					
18	2041	0	0	0	6,035	12,291	419,551	437,877					
19	2042	0	0	0	6,156	12,537	419,551	438,243					
20	2043	0	0	0	6,279	12,788	432,137	451,204					
21	2044	0	0	0	6,404	13,044	432,137	451,585					
22	2045	0	0	0	6,532	13,304	445,101	464,938					
23	2046	0	0	0	6,663	13,571	445,101	465,335					
24	2047	0	0	0	6,796	13,842	458,454	479,093					
25	2048	0	0	0	0	0	0	0					
26	2049	0	0	0	0	0	0	0					
27	2050	0	0	0	0	0	0	0					
28	2051	0	0	0	0	0	0	0					
29	2052	0	0	0	0	0	0	0					
30	2053	0	0	0	0	0	0	0					
31	2054	0	0	0	0	0	0	0					
	Total	0	0	0	124,609	253,787	8,776,669	9,155,064					

		Local Taxes - S	uper TIF Eligible		No.	
		Sales Tax	W	Total Project-	TIFC	Net Total
23	City	[2]		Eligible	Expense - 5%	Local plus
_	Α	D	E	Super TIF	(Local TIF ONLY)	Super TIF
	C	0	0	0	0	0
	C	0	0	0	0	0
	C	2,198	4,477	6,675		
	C	4,484	9,133	13,617	-17,241	The state of the s
	C		9,315	13,889	-17,751	
	C	4,665	9,502	14,167	-17,765	
	C		9,692	14,450	-18,291	
	C	4,854	9,885	14,739	-18,305	
	C		10,083	15,034	-18,847	
	C	5,050	10,285	15,335		The state of the s
	C		10,490	15,641	-19,420	
	C		10,700	15,954	-19,436	
	C	5,359	10,914	16,273	-20,011	396,484
	C	5,466	11,133	16,599	-20,027	397,118
	C	5,575	11,355	16,931	-20,620	408,708
	C	5,687	11,582	17,269	-20,637	409,368
	C	5,801	11,814	17,615	-21,247	421,313
	C	5,917	12,050	17,967	-21,265	422,000
	C	6,035	12,291	18,326	-21,894	434,309
	C	6,156	12,537	18,693	-21,912	435,024
	C	6,279	12,788	19,067	-22,560	447,710
	C	6,404	13,044	19,448	-22,579	448,454
	C	6,532	13,304	19,837	-23,247	461,528
	C	6,663	13,571	20,234	-23,267	462,302
	C	6,796	13,842	20,638	-23,955	475,776
	C	0	0	0	0	C
	C	0	0	0	0	0
	C	0	0	0	0	0
	C	0	0	0	0	0
	C	0	0	0	0	l c
	C	0	0	0	0	C
	C	0	0	0	0	0
	0	124,609	253,787	378,395	-457,753	9,075,707

## Exhibit 7

## ANTICIPATED SOURCES OF FUNDS

SOURCES OF FUNDS:	
Commercial Mortgage	\$14,617,502
PIEA STECM	\$ 936,045
PIAC	\$ 322,215
PILOTS/EATS	\$ 9,075,706
Project Partner's Equity	\$ 5,292,737
TOTAL PROJECT COST	\$30,244,205

## Exhibit 8

## **DEVELOPMENT SCHEDULE**

## REDEVELOPMENT PROJECT 1

EVENT	YEAR OF COMPLETION
Design Completion	2022
City and Agency Approvals	2023
Financing Closing	2023
Begin Construction	2023
Complete Construction	2025

## Exhibit 9

## **COST-BENEFIT ANALYSIS**

#### Cost-Benefit Analysis

## Cost-Benefit Summary - 23-year analysis

Per-capita impacts calculated at 100% of total average revenues and costs.

Benefits	С	ity of Kansas City	Jac	kson County	Me	ntal Health Fund	EITAS	Blir	nd Pension Fund	Kansas City ublic Library	Kansas Zoo District	Kansas City ublic Schools	Metro ommunity Colleges	Stat	e of Missouri
Sales Taxes:	\$	609,476	\$	272,995							\$ 30,333			\$	1,069,662
Property Taxes:	\$	5,641,550	\$	2,357,397	\$	393,628	\$ 242,026	\$	100,844	\$ 1,702,583		\$ 16,672,539	\$ 774,818	\$	-
Income Taxes:	\$	809,600												\$	2,848,768
Other Revenues:	\$	734,054	\$	102,382	\$	247	\$ 6,837	\$	3,642	\$ 1,903	\$ 6,933	\$ 305,763	\$ 11,522	\$	1,603,580
Total Revenues:	\$	7,794,680	\$	2,732,773	\$	393,874	\$ 248,862	\$	104,486	\$ 1,704,486	\$ 37,265	\$ 16,978,302	\$ 786,340	\$	5,522,009
Costs															
Costs for Services:	\$	10,398,051	\$	195,507	\$	3,692	\$ 6,839	\$	1,083	\$ 9,410	\$ 10,470	\$ 1,056,760	\$ 15,148	\$	2,132,082
Incentives:	\$	253,614	\$	-	\$	· -	\$ · <u>-</u>	\$	-	\$ -	\$ -	\$ · -	\$ -	\$	-
Total Costs:	\$	10,651,665	\$	195,507	\$	3,692	\$ 6,839	\$	1,083	\$ 9,410	\$ 10,470	\$ 1,056,760	\$ 15,148	\$	2,132,082
Net Cost/Benefit															
Public Benefits:	\$	7,794,680	\$	2,732,773	\$	393,874	\$ 248,862	\$	104,486	\$ 1,704,486	\$ 37,265	\$ 16,978,302	\$ 786,340	\$	5,522,009
Public Costs & Incentives:	\$	10,651,665	\$	195,507	\$	3,692	\$ 6,839	\$	1,083	\$ 9,410	\$ 10,470	\$ 1,056,760	\$ 15,148	\$	2,132,082
Net Benefits (Costs):	\$	(2,856,985)	\$	2,537,266	\$	390,183	\$ 242,023	\$	103,403	\$ 1,695,076	\$ 26,795	\$ 15,921,542	\$ 771,192	\$	3,389,927
Present Value of Public Benefits:	\$	4,254,277	\$	1,492,718	\$	210,675	\$ 132,930	\$	55,784	\$ 911,720	\$ 23,470	\$ 9,074,227	\$ 420,324	\$	3,182,647
Present Value of Incentives:	\$	129,053	\$	-	\$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$ -	\$	-