



International Association of

Bridge, Structural, Ornamental & Reinforcing Iron Workers Local No. 10

Affiliated With AFL-CIO

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March 1, 2021

Mayor Lucas and Members of the City Council
414 E 12th St
Kansas City MO 64106

Re: Ordinance No. 210179 Prevailing Wage Applications to Incentive Plans

Dear Mayor Lucas and Members of the City Council:

I represent Ironworkers Local 10, and I urge you to support Ordinance No. 210179 Prevailing Wage Applications to Incentive Plans. We support prevailing wage on projects with effective economic development incentives. This ordinance adds a new Division 5 to Prevailing Wage to the incentive plans.

Prevailing Wage, the accepted measure to level the playing field for construction bids, is mandated for all Kansas City contracts yet is not addressed for its incentive agencies. In the public's interest, the government's spending attains high-value services while not driving down labor market standards. Correcting the omission of Prevailing Wage within the City's incentive agencies is critical to enhancing the community's value.

Prevailing Wage generates fairer competition within bids by attracting more local, reputable companies of all sizes while refocusing construction contractors' bid value on the skill, productivity, and experience. Prevailing Wage establishes wages and benefits' floors for each trade occupation working in a particular locality. State regulatory agencies establish the livable Prevailing Wage.

Mandating Prevailing Wage eliminates the destructive need to bring workers from outside the community who are willing to accept lower pay and lesser benefits, thereby passing up qualified workers living in the community. The construction industry has predatory contractors, often from other states, who unfairly pay workers, commit tax fraud, perform lower quality work, and increase liability risk, which minimizes the value to the community.

I thank you for your dedication to the city in working during these difficult times. Be safe and thank you for your service.

Respectfully,

A handwritten signature in black ink, appearing to read 'D. E. Coleman', written in a cursive style.

David E. Coleman
F.S.T. / B.M.