

THE KANSAS CITY SOUTHERN RAILWAY COMPANY

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WARREN K. ERDMAN
EXECUTIVE VICE PRESIDENT
ADMINISTRATION AND CORPORATE AFFAIRS

FOUNDED 1887

www.kcsouthern.com

April 2, 2020

Mayor Lucas and City Council Members
City of Kansas City, Missouri
City Hall
414 E. 12th Street
Kansas City, Missouri 64106

VIA EMAIL

Dear Mayor and Members of the City Council:

As one of Kansas City's longest standing, headquarters-based companies, Kansas City Southern (KCS) thanks you for the leadership you have provided during this time of global crisis. We remain optimistic about Kansas City and its future.

The revitalization of downtown in the last 20 years is remarkable, and repositions the Greater Kansas City region for the future. We are proud to have been one of the very first downtown-based companies to invest in downtown with the commitment to our new corporate headquarters building at 12th and Washington. We want to see this progress continue and know that it will after the current pandemic.

KCS is also proud to be working with the City toward some kind of mixed use development at its newly acquired property at 1200 Broadway known as the Carpenter site. As I mentioned at the Council's business session when acquisition of that block was discussed, KCS supports the City's goal of making the most of this site and something more than just a parking garage. As the adjacent landowner where our corporate headquarters building sits, we are excited about opportunities to work with the City toward this goal which is consistent with our long-range growth objectives.

Related to these opportunities is the City's Barney Allis Redevelopment project including the municipal garage there. We understand that garage is in urgent need of immediate mitigation and ultimate redevelopment. As such, we hope the City Council can support Ordinance No. 200225, to continue the progress made on the Barney Allis Redevelopment project.

We understand that the City, along with the rest of the world, is making difficult decisions every day related to the COVID-19 pandemic. Understandably, this makes even modest incremental investment in capital projects of urgent need like this one more difficult. That said, by moving this project forward incrementally now, the City can take advantage of this slow time for the garage to start some of the badly needed, preliminary work there including engaging the shortlisted design-build teams in a design competition resulting in a firm price proposal, performing hazardous material abatement and removal and relocation of the various pieces of art at the site.

By taking those steps now during the slow time at that garage, we will be ready to revive the momentum of downtown development and the local economy when the pandemic subsides. Reinvesting in the Barney Allis parking garage and plaza also demonstrates your support of the businesses like KCS who have already invested in downtown and plan to invest more in the future, as well as our important convention, hotel and tourism industries as they recover from the economic downturn.

Thank you again for your public service during this very trying time, and for your confidence in our city's future.

Sincerely,

A handwritten signature in black ink, appearing to read "Warren K. Erdman". The signature is fluid and cursive, with the first name "Warren" being more prominent and the last name "Erdman" following in a similar style.

Warren K. Erdman