KANSAS CITY MISSOURI

AVIATION

# ORDINANCE No. XXXXXX

**Authorizing the Manager of Procurement Services to execute a five(5) year contract (No. 6223060088) with SP Plus LLC, to provide parking management services at the Airport; authorizing the Manager of Procurement Services to amend the contract and exercise two (2) one-year renewal options; and authorizing the Aviation Director to expend $11,269,633 (which includes a $857,600.00 management fee and $10,412,033.00 for operational expenses) for this fiscal year.**

- RFP issued on September 12, 2024
  - Pre-Proposal Conference held on September 20, 2024
  - Facility tour given on September 26, 2024
  - Questions closed on October 15, 2024
- Proposals were due on October 17, 2024.
- Two Proposals Received.
- Proposal Interviews with the two Proposers on December 3, 2024
- Selection Committee:
  - Pete Fullerton
  - Justin Meyers
  - Katy Sell
  - Matthew Muckenthaler
  - Johnathan Duncan
- Award recommendation: SP Plus LLC.

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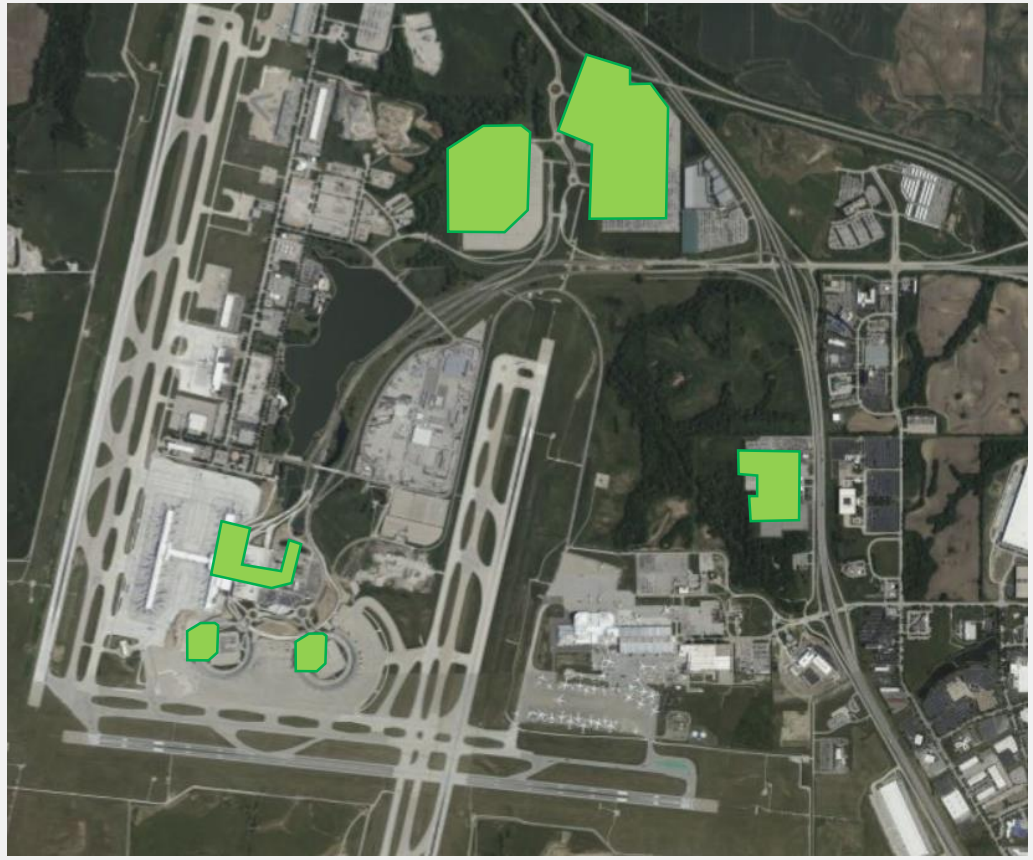
- Parking is a top revenue source for Aviation, generating $73,000,000 in fiscal year 2024

- Operation is 24 hours a day 7 days a week and includes 5 facilities, 24,000 spaces, of which 17,000 are shuttle-based parking lots.
  - Garage: 6,219 (includes 562 Valet spaces)
  - Surface: 787
  - Economy: 15,263
  - Park Air Express: 2341



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- Contract provides Aviation with the overall management, operations and efficient collection of parking revenue for all public and employee parking facilities on airport premises

- 5-year term with 2-one year renewal options
  - $11,269,633 for this fiscal year.

- ACDBE 24% Goals for Contract.
  - Global Parking Systems LLC
  - ICG, Inc.

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- SP+ employs and trains over 140 personnel to operate the parking facilities.
- 70% of their operating budget is personnel cost
- 85% of the SP+ workforce is represented by Teamsters Local 41.
- Responsibilities Include:
  - Secure and accurate collection of all parking revenue
  - Maintain 12 support vehicles and 13 shuttle buses.
  - Provide roving patrols for customer assistance
  - Snow removal and custodial maintenance in the lots.
  - Manage Loyalty Program