



Project Name: Relief Sewer: Dykes Branch Interceptor	Document Type: Bid Rec Memo
Project Number: 81000990	Contract Number: 1660
Project Manager: Laura Benavides	Contract Administrator: Jamie Driskell

Review Schedule	
This final version of this document is needed no later than the following date:	<u>ASAP</u>
The First Line Review is to be completed no later than the following date:	<u>ASAP</u>
Smart Sewer Program Approval for Issuance needed no later than the following date:	<u>ASAP</u>

Project Manager	
<u>Laura Benavides</u> Signature	<u>02/28/2025</u> Date

Smart Sewer Design/Construction Manager	
<u>Miranda Hamrick</u> Signature	<u>03/04/2025</u> Date

Signed By: Smart Sewer Program Manager	
<u>Andy Shively</u> Signature <small>E41C77180C47409...</small>	<u>3/5/2025</u> Date



MEMORANDUM

DATE: March 4, 2025

TO: Andy Shively, P.E., Deputy Director
Kenneth C. Morgan, P.E., Director

FROM: Laura Benavides, Smart Sewer Project Manager

SUBJECT: **Bid Recommendation**
Relief Sewer: Dykes Branch Interceptor
Project No. 81000990
Contract No. Construction-1660 / Design-1659

Bids

Bids for the above referenced Project were received and opened on February 25, 2025 with two responding. Bids were received from She Digs It, LLC and Kissick Construction Company, Inc. A summary of the Bid tab is provided below for reference.

Bidder	Base Bid	Allowance	Total Amount of Bid	48-Hour CREO KC Paperwork
She Digs It, LLC	\$10,228,480.00	\$250,000.00	\$10,478,480.00	Submitted
Kissick Construction Company, Inc.	\$6,730,000.00	\$250,000.00	\$6,980,000.00	Submitted
Engineer’s Opinion of Probable Construction Cost	\$8,716,800.00	\$250,000.00	\$8,966,800.00	-

Design Professional’s Recommendation

The Design Professional, Lamp Rynearson, Inc., evaluated bid documents, qualifications, and financial information for the two Bidders. After the evaluation, Kissick Construction Company, Inc. was recommended by the Design Professional as the apparent lowest, responsible and responsive bidder. The Design Professional’s recommendation letter is attached for reference.

Bid Price

The Design Professional, Project Manager and OCP reviewed the Bid Form and the bid prices submitted by Kissick Construction Company, Inc. The bid prices submitted are approximately \$1,986,800.00 lower than the Engineer’s Opinion of Probable Construction Cost and approximately \$3,498,480.00 less than the next lowest bid received.

MBE/WBE Participation

CREO KC set the MBE/WBE goals for this project at 10% MBE and 10% WBE. Kissick Construction Company, Inc. submitted 10% MBE and 10% WBE on their Contractor Utilization Plan. Kissick Construction Company, Inc. has no written violations of any MBE/WBE programs, incurred no penalties and complied with all stated participation goals with respect to MBE/WBE on all other comparable projects.

Experience Reference Form

Kissick Construction Company, Inc. submitted the required Evidence of Competency and the Experience Reference Form/Summary for similar projects, which were completed within the last 5 years. Past project references for Kissick Construction Company, Inc. appear to be in good standing.

Financial Statement

A review of the Kissick Construction Company, Inc., financial standing using the Dun and Bradstreet (D&B) ratings was performed by the Design Professional. The review indicated Kissick Construction Company, Inc. has a credit rating of 1R3. The “1R” indicated the company has more than 10 employees. The “3” indicates an overall “moderate risk” credit appraisal.

The 24-month PAYDEX score is 71, which indicates that payments to suppliers averaged 14 days beyond terms. The D&B Viability Rating summary shows a score of 57BG which indicates a low risk that the company will go out of business, become dormant/ inactive, or file for bankruptcy/insolvency within the next 12 months. Overall, Kissick Construction Company, Inc. appears to be in sound financial standing and has similar risk and financial ratings compared to companies within the industry of similar size.

Claims and Lawsuits

Kissick Construction Company, Inc. provided a statement that no litigation or arbitration involving Kissick Construction Company, Inc. has occurred in the last five years.

OSHA Safety Record and Experience Modification Ratio

Kissick Construction Company, Inc. has no OSHA violations that resulted in fines within the last three years. Kissick Construction Company, Inc. submitted Experience Modification Ratio (EMR) of .55, indicating a high safety rating.

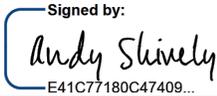
List of Subcontractors and Suppliers

Kissick Construction Company, Inc. submitted an acceptable List of Subcontractors to be utilized in this project.

Summary

It is recommended that the City move forward to contract with Kissick Construction Company, Inc. in the amount of **\$6,980,000.00** plus authorization for **\$700,000.00** (approximately 10% contingency) for a maximum authorization of **\$7,680,000.00** (Base Bid + ~10% contingency). This Project is in the **FY26 budget** and is to be funded from Water Department funds, source 8194-807769-611060-81000990.

In addition to the Construction Contract with Kissick Construction Company, Inc., it is recommended that the City move forward to amend the contract with Lamp Rynearson, Inc. for Construction Phase Services to CN#1659 in the amount of **\$753,500.00** for a maximum authorization of **\$1,983,500.00**. This Project is in the FY26 budget and is to be funded from Water Department funds, source 8110-807769-611040-81000990.

Approved:  Signed by:
E41C77180C47409...
Andy Shively, P.E., Deputy Director
Water Services Department

Approved:  Signed by:
E819E727ECC9406...
Kenneth C. Morgan, P.E., Director
Water Services Department

Attachments:

1. Bid Tab
2. Design Professional's Recommendation Letter
3. Dun and Bradstreet (D&B) Report

cc: Contract File #1660

**TABULATION OF BIDS RECEIVED AND OPENED ON
TUESDAY, 2/18/2025 AT 2:00 PM**

**PROJECT/CONTRACT NO. 81000990 – RELIEF SEWER: DYKES BRANCH
INTERCEPTOR**

Bidder	Base Bid as read at Bid Opening	Allowance	Total Bid
She Digs Its LLC	10,228,480.00	250,000.00	10,478,480.00
Kissick Construction Company, Inc	6,730,000.00	250,000.00	6,980,000.00
Engineer's Estimate	8,716,800.00	250,000.00	8,966,800.00

KC WATER

Bids opened and read by:

Signed by:
Andy Shively
E41C77180C47409...

Andy Shively, P.E., Deputy Director



February 27, 2025

Laura Benavides
 Kansas City Water, Graduate Engineer
 4800 East 63rd Street
 Kansas City, MO 64130

9001 State Line Rd., Ste. 200
 Kansas City, MO 64114
 [P] 816.361.0440
 [F] 816.361.0045
 LampRynearson.com

RE: Recommendation Letter Kansas City, MO – KC Water
 Relief Sewer: Dykes Branch Interceptor
 Project No. 81000990/Contract No. 1660

Dear Ms. Benavides,

Bids for the above-referenced project as covered by the 00410 Bid Form and Contract Documents prepared by Lamp Rynearson, were received until 2:00 p.m., Local Time, on Tuesday, February 25, 2025. Shortly thereafter, the bids were opened, and the Total of Base Bid including the Allowance was read aloud by KC Water.

Two bids were received. At the conclusion of the reading of the bids received, Lamp Rynearson was authorized by the City to review all bids received and prepare an official breakdown of all information received. In compliance therewith, a summary of the bids received is listed in Table 1 below:

Table 1 – Received Bids

Contractor	Base Bid	Allowance	Total Bid
Kissick Construction Company, Inc.	\$6,730,000.00	\$250,000.00	\$6,980,000.00
She Digs It, LLC	\$10,228,480.00	\$250,000.00	\$10,478,480.00
Engineer’s Estimate	\$8,716,800.00	\$250,000.00	\$8,966,800.00

The lowest base bid was submitted by Kissick Construction Company, Inc. (Kissick herein) in the amount of \$6,730,000.00 with \$250,000.00 for the Allowance. The total bid amount by Kissick is \$6,980,000.00. This low total bid is approximately 28-percent below the Engineer’s Estimate.

Design Professional Evaluation of Bid Documents

Lamp Rynearson evaluated the bid documents and qualifications for Kissick. Kissick’s 94-page bid documents included the Bid Form, Bid Bond, Pre Contract Bidder’s Certification, Experience and Reference summary (00410.01), Equipment Form (00410.03) with equipment list, 00413 Allowance, Evidence of Competency as listed in 00210, Affidavit of Training Program and Affidavit of Compliance with Consent Decree.

Kissick also submitted their required 48-hour paperwork, which included all required documents.

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Laura Benavides

Recommendation Letter Kansas City, MO – KC Water

Bid Prices

Lamp Rynearson reviewed the lump sum Base Bid, Allowance, and Total Bid submitted by both contractors. The lowest Total Bid was submitted by Kissick and was \$3,498,480.00 less than the next lowest Total Bid, submitted by She Digs It, LLC.

Experience Reference Form

Kissick submitted the required Evidence of Competency with the Bid. The Evidence of Competency included all of the items in the Contract Documents. The responses to the Evidence of Competency form by Kissick are satisfactory.

The submitted Experience and Reference Summary Form 00410.01 lists eight similar projects either ongoing or completed since 2022, five of which were KC Water projects. Experience Reference Form 00410.02 for current projects listed four projects, three for KCMO and one for the City of Lee's Summit. Kissick listed adequate experience to support their ability to complete the project.

MBE/WBE Participation

The Civil Rights & Equal Opportunity (CREO) Department set the MBE/WBE goals for this project at 10% MBE and 10% WBE. Kissick submitted 10% MBE and 10% WBE on their Contractor Utilization Plan. Kissick stated in item P of the Evidence of Competency response with the Bid that they have not received any written notices of violations of any Federal, State or Local DBE/MBE/WBE programs in the last two years. They have complied with all stated participation goals with respect to MBE/WBE on all other comparable projects.

List of Subcontractors and Suppliers

Kissick submitted their executed Contractor Utilization Plan/Request for Waiver and Letters of Intent to Contract to meet the MBE/WBE goals for this project.

The WBE company companies and work to be performed listed in the Letters of Intent to Subcontract are:

- She Digs It, LLC – clearing and creek crossing
- Rising Construction Services, Inc – traffic control and erosion control
- Clymore Trucking Co. – Trucking and Dump Fees

The MBE companies and work to be performed listed in the Letters of Intent to Subcontract are:

- EJ and Sons Construction – trucking, hauling, and paving
- A-1 Concrete Solutions, LLC –concrete paving
- TWS Trucking – Dump Trucking
- A One Trucking and Paving – Asphalt Paving

Financial Statement

A Dun and Bradstreet (D&B) report, dated February 26, 2025, was reviewed for Kissick. The recent D&B rating for Kissick indicated a rating of 1R3, which indicates 10 or more employees with moderate risk, and a fair Credit Appraisal.

The 3-month PAYDEX score was 71, which indicates that payments to suppliers averaged 14 days beyond terms. The D&B Viability Rating summary showed a score of 57BG, which indicates a low risk compared to all businesses within the

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2/27/2025
Laura Benavides
Recommendation Letter Kansas City, MO – KC Water

D&B database and a moderate-high risk compared with all US businesses within the same model segment that a company may go out of business, become dormant/inactive, or file for bankruptcy/insolvency within the next 12 months. Overall, Kissick appears to be in stable financial standing compared to similar firms within the industry of similar size.

Summary

In Lamp Rynearson's opinion, the City received good bids and all the bids received generally adhered to the Contract Documents. It is our understanding that the lowest, responsible, and responsive bidder, Kissick, has performed several projects for the Water Services Department and is capable and qualified to complete the Dykes Branch Relief Sewer project.

Kissick submitted the lowest, responsible, and responsive bid. Lamp Rynearson's review of the bid documents and 48-hour paperwork identifies no irregularities. Pending approval of the MBE/WBE list, and documentation and confirmation of receipt of all required paperwork, Lamp Rynearson recommends the award of Relief Sewer: Dykes Branch Interceptor to Kissick, for Total Bid of \$6,980,000.00 which includes a \$250,000 allowance.

Should you have any questions or need any additional information regarding the above, please do not hesitate to contact me at Jon.Shellhorn@LampRynearson.com or 816.823.7324.

Sincerely,
LAMP RYNEARSON



Jon C. Shellhorn, PE
Project Manager

LIVE REPORT

KISSICK CONSTRUCTION CO., INC.

Tradestyle(s): -

ACTIVE
SINGLE LOCATION

<p>D-U-N-S Number: 86-738-3606</p> <p>Phone: +1 816 363 5530</p>	<p>Address: 8131 Indiana Ave, Kansas City, MO, 64132, United States Of America</p> <p>Web: www.kissickco.com</p> <p>Endorsement: silkelman@burnsmcd.com</p>
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Summary

Currency: USD

KEY DATA ELEMENTS <small>(Formerly: SCORE BAR)</small>		
KDE Name	Current Status	Details
PAYDEX®	↑ 71	14 Days Beyond Terms
Delinquency Score	↓ 79	Low to Moderate Risk of severe payment delinquency.
Failure Score	↑ 92	Low to Moderate Risk of severe financial stress.
D&B Viability Rating	<div style="display: flex; gap: 5px; align-items: center;"> <div style="background-color: #ffc107; width: 15px; height: 15px; border: 1px solid #000;"></div> <div style="background-color: #fd7e14; width: 15px; height: 15px; border: 1px solid #000;"></div> <div style="background-color: #28a745; width: 15px; height: 15px; border: 1px solid #000;"></div> <div style="background-color: #6c757d; width: 15px; height: 15px; border: 1px solid #000;"></div> </div>	View More Details
Bankruptcy Found	N	
D&B Rating	1R3	10 employees and over. Moderate Risk

ALL ACCOUNTS

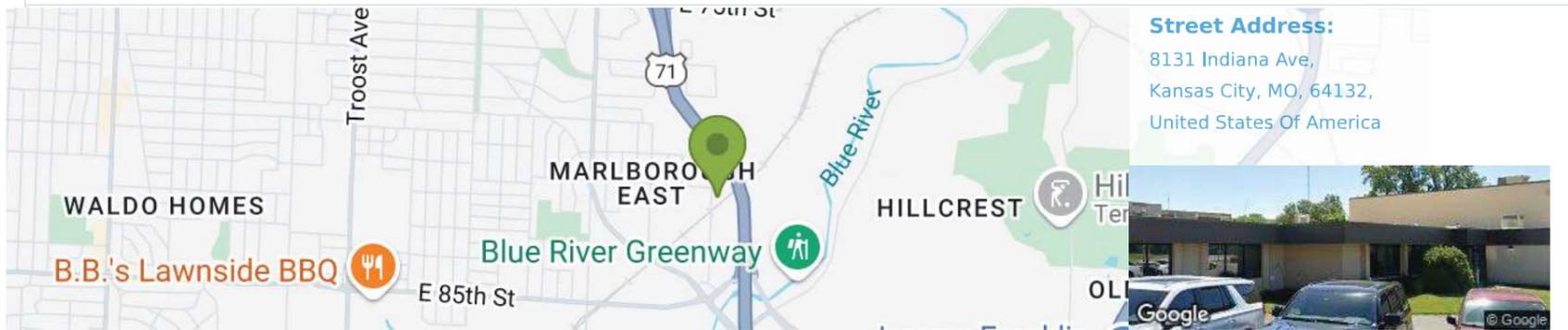
Totals	Total Outstanding	Approved Credit Limit	Credit Limit Utilization	Total Past Due
-	-	-	-	-

Account Level Detail

Account Name	Total Outstanding	Approved Credit Limit	Credit Limit Utilization	Total Past Due	Folders
<div style="display: flex; justify-content: center; align-items: center; margin-bottom: 10px;"> <div style="border: 1px solid #ccc; border-radius: 50%; width: 40px; height: 40px; display: flex; align-items: center; justify-content: center;"> </div> </div> <p style="text-align: center; margin: 0;">There are currently no account associated with this D-U-N-S. Upload account or create an account to view summary.</p>					

COMPANY PROFILE [?]

D-U-N-S 86-738-3606	Mailing Address UNITED STATES	Employees 200
Legal Form Unknown	Telephone +1 816 363 5530	Age (Year Started) 31 Years (1994)
History Record Clear	Website www.kissickco.com	Named Principal Jim Kissick, PRES
Ownership Not publicly traded	Present Control Succeeded 1994	Line of Business Industrial building construction
		SIC 1541
		NAICS 236210



OVERALL BUSINESS RISK [?]

Dun & Bradstreet thinks...

HIGH	MODERATE-HIGH	MODERATE	LOW-MODERATE	LOW
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Overall assessment of this organization over the next 12 months:	Stability Concerns
Based on the predicted risk of business discontinuation:	Moderately-Higher-Than-Average-Risk-Of-Discontinued-Operations-Or-Business-Inactivity
Based on the predicted risk of severely delinquent payments:	Low Potential For Severely Delinquent Payments

D&B MAX CREDIT RECOMMENDATION [?]

MAXIMUM CREDIT RECOMMENDATION

473,000 (USD)

The recommended limit is based on a moderately low probability of severe delinquency.

FAILURE SCORE [?] (Formerly Financial Stress Score)

Company's Risk Level LOW-MODERATE	Probability of failure over the next 12 months 0.06 %
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High Risk (1) | 92 | Low Risk (100)

Past 12 Months

Low Risk

High Risk

DELINQUENCY SCORE ⓘ (Formerly Commercial Credit Score)

Company's Risk Level

LOW-MODERATE

Probability of delinquency over the next 12 months

2.69 %

High Risk (1) Low Risk (100)

Past 12 Months

Low Risk

High Risk

VIABILITY RATING SUMMARY ⓘ

Viability Score

High Risk (9) Low Risk (1)

Data Depth Indicator

Descriptive (G) Predictive (A)

Portfolio Comparison

High Risk (9) Low Risk (1)

Financial Data	Unavailable
Trade Payments	Available: 3+Trade
Company Size	Large: Employees:50+ or Sales: \$500K+
Years in Business	Established

D&B PAYDEX® ⓘ

High Risk (1) Low Risk (100)

14 days beyond terms

Past 24 Months

Low Risk

High Risk

D&B PAYDEX - 3 MONTHS ⓘ

High Risk (1) Low Risk (100)

14 days beyond terms

PAYDEX® TREND CHART ⓘ

SBRI ORIGINATION



No SBRI Origination Score data is currently available.

D&B SBFE SCORE



No D&B SBFE Score data is currently available.

D&B RATING ⓘ

<p>Employee Size 1R : 10 employees and over</p> <p>Current Rating as of 06/08/2012</p>	<p>Risk Indicator 3 : Moderate Risk</p>
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LEGAL EVENTS

Events	Occurrences	Last Filed
Bankruptcies	0	-
Judgements	0	-
Liens	0	-
Suits	0	-
UCC	34	02/05/2024

DETAILED TRADE RISK INSIGHT™

<p>Days Beyond Terms 11 Days</p>	<p>3 Months From Dec-24 to Feb-25</p>
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High Risk (120+) Low Risk (0)

Days Beyond Terms Past 3 months : 11

Low Risk:0 ; High Risk:120+

Dollar-weighted average of **20** payment experiences reported from **19** companies.

DETAILED TRADE RISK INSIGHT™ 13 MONTH TREND

Total Amount Current and Past Due -

FINANCIAL OVERVIEW - BALANCE SHEET



No Data Available

TRADE PAYMENTS

Highest Past Due:

100,000

**Highest Now O
wing**
200,000

**Total Trade Exp
eriences**
56

**Largest High C
redit**
500,000

FINANCIAL OVERVIEW - PROFIT AND LOSS



No Data Available

OWNERSHIP



No Data Available

FINANCIAL OVERVIEW - KEY BUSINESS RATIOS



No Data Available

ALERTS ⓘ



There are no alerts for this D-U-N-S Number.

NEWS



No Data Available

COUNTRY/REGIONAL INSIGHT



United States Of America

The US economy grew 2.8% in 2024 and we forecast 2.3% growth in 2025; business uncertainty is likely to hold back stronger growth, though further rate cuts should support domestic demand.

Risk Category



Available Reports

Country Insight Report (CIR) ⓘ

Current Publication Date: 02/24/2025

Country Insight Snapshot (CIS) ⓘ

Current Publication Date: 02/24/2025

STOCK PERFORMANCE



No stock performance data is available for this D-U-N-S Number.

The scores and ratings included in this report are designed as a tool to assist the user in making their own credit related decisions, and should be used as part of a balanced and complete assessment relying on the knowledge and expertise of the reader, and where appropriate on other information sources. The score and rating models are developed using statistical analysis in order to generate a prediction of future events. Dun & Bradstreet monitors the performance of thousands of businesses in order to identify characteristics common to specific business events. These characteristics are weighted by significance to form rules within its models that identify other businesses with similar characteristics in order to provide a score or rating.

Dun & Bradstreet's scores and ratings are not a statement of what will happen, but an indication of what is more likely to happen based on previous experience. Though Dun & Bradstreet uses extensive procedures to maintain the quality of its information, Dun & Bradstreet cannot guarantee that it is accurate, complete or timely, and this may affect the included scores and ratings. Your use of this report is subject to applicable law, and to the terms of your agreement with Dun & Bradstreet.

Risk Assessment

Currency: All figures in USD unless otherwise stated

D&B RISK ASSESSMENT

OVERALL BUSINESS RISK

HIGH

MODERATE-HIGH

MODERATE

LOW-MODERATE

LOW

Dun & Bradstreet thinks...

- Overall assessment of this organization over the next 12 months: **STABILITY CONCERNS**
- Based on the predicted risk of business discontinuation: **MODERATELY-HIGHER-THAN-AVERAGE-RISK-OF-DISCONTINUED-OPERATIONS-OR-BUSINESS-INACTIVITY**
- Based on the predicted risk of severely delinquent payments: **LOW POTENTIAL FOR SEVERELY DELINQUENT PAYMENTS**

MAXIMUM CREDIT RECOMMENDATION

473,000 (USD)

The recommended limit is based on a moderately low probability of severe delinquency.

D&B VIABILITY RATING SUMMARY

The D&B Viability Rating uses D&B's proprietary analytics to compare the most predictive business risk indicators and deliver a highly reliable assessment of the probability that a company will go out of business, become dormant/inactive, or file for bankruptcy/insolvency within the next 12 months. The D&B Viability Rating is made up of 4 components:

Viability Score

Compared to All US Businesses within the D&B Database:

- Level of Risk: **Low Risk**
- Businesses ranked **5** have a probability of becoming no longer viable: **7 %**
- Percentage of businesses ranked **5**: **14 %**
- Across all US businesses, the average probability of becoming no longer viable: **14 %**

Portfolio Comparison

Compared to All US Businesses within the same MODEL SEGMENT:

- Model Segment : **Established Trade Payments**
- Level of Risk: **Moderate-High Risk**
- Businesses ranked **7** within this model segment have a probability of becoming no longer viable: **7 %**
- Percentage of businesses ranked **7** with this model segment: **14 %**
- Within this model segment, the average probability of becoming no longer viable: **5 %**

Data Depth Indicator

Data Depth Indicator:

- ✓ Rich Firmographics
- ✓ Extensive Commercial Trading Activity
- ✓ Basic Financial Attributes

Greater data depth can increase the precision of the D&B Viability Rating assessment.

To help improve the current data depth of this company, you can ask D&B to make a personalized request to this company on your behalf to obtain its latest financial information. To make the request, click the link below. Note, the company must be saved to a folder before the request can be made.

Request Financial Statements

Reference the FINANCIALS tab for this company to monitor the status of your request.

Company Profile:

Company Profile Details:

- Financial Data: **False**
- Trade Payments: **Available: 3+Trade**
- Company Size: **Large: Employees:50+ or Sales: \$500K+**
- Years in Business: **Established: 5+**

G

Financial Data	Trade Payments	Company Size	Years in Business
False	Available: 3+Trade	Large	Established

FAILURE SCORE FORMERLY FINANCIAL STRESS SCORE

- Composite credit appraisal is rated fair
- UCC Filings reported
- Low proportion of satisfactory payment experiences to total payment experiences

Level of Risk	Raw Score	Probability of Failure	Average Probability of Failure for Businesses in D&B Database	Class
Low-Moderate	1558	0.06 %		2

0.48

Business and Industry Trends

BUSINESS AND INDUSTRY COMPARISON

Selected Segments of Business Attributes

Norms	National %
This Business	92
Region:(WEST NORTH CENTRAL)	60
Industry:CONSTRUCTION	33
Employee range:(100-499)	68
Years in Business:(26+)	68

DELINQUENCY SCORE FORMERLY COMMERCIAL CREDIT SCORE



- Proportion of slow payments in recent months
- Higher risk industry based on delinquency rates for this industry
- Proportion of past due balances to total amount owing

Level of Risk Low-Moderate	Raw Score 548	Probability of Delinquency 2.69 %	Compared to Businesses in D&B Database 10.2 %	Class 2
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Business and Industry Trends

BUSINESS AND INDUSTRY COMPARISON

Selected Segments of Business Attributes

Norms	National %
This Business	79
Region:(WEST NORTH CENTRAL)	49
Industry:CONSTRUCTION	32
Employee range:(100-499)	85
Years in Business:(26+)	79

D&B PAYDEX



When weighted by amount, Payments to suppliers average 14 Days Beyond Terms

- High risk of late payment (Average 30 to 120 days beyond terms)
- Medium risk of late payment (Average 30 days or less beyond terms)
- Low risk of late payment (Average prompt to 30+ days sooner)

Industry Median: 72
Equals 12 Days Beyond Terms

D&B 3 MONTH PAYDEX



Based on payments collected 3 months ago.
When weighted by amount, Payments to suppliers average 14 days beyond terms

- High risk of late payment (Average 30 to 120 days beyond terms)
- Medium risk of late payment (Average 30 days or less beyond terms)
- Low risk of late payment (Average prompt to 30+ days sooner)

Industry Median: 71
Equals 14 Days Beyond Terms

Business and Industry Trends

1541 - Industrial building construction

D&B RATING

Current Rating as of 06/08/2012

History since 08/25/1994

Date Applied

D&B Rating

Employee Size 1R : 10 employees and over	Risk Indicator 3 : Moderate Risk	03/11/2009	1R4
Previous Rating		11/18/2005	1R3
		09/17/2004	1R4
Employee Size 1R : 10 employees and over	Risk Indicator 4 : Higher than Average Risk	04/30/2001	1R3
		10/27/2000	1R4

Trade Payments

Currency: All figures in USD unless otherwise stated

TRADE PAYMENTS SUMMARY (Based on 24 months of data)		
Overall Payment Behaviour 14 Days Beyond Terms	% of Trade Within Terms 81%	Highest Past Due 100,000 (USD)
Highest Now Owing : 200,000 (USD)	Total Trade Experiences: 56 Largest High Credit : 500,000 (USD) Average High Credit : 35,779 (USD)	Total Unfavorable Comments : 0 Largest High Credit: 0 (USD)
		Total Placed in Collections: 1 Largest High Credit: 0 (USD)

D&B PAYDEX	D&B 3 MONTH PAYDEX
<p>71 High Risk (1) Low Risk (100)</p> <p>When weighted by amount, Payments to suppliers average 14 Days Beyond Terms</p> <ul style="list-style-type: none"> High risk of late payment (Average 30 to 120 days beyond terms) Medium risk of late payment (Average 30 days or less beyond terms) Low risk of late payment (Average prompt to 30+ days sooner) <p>Industry Median: 72 Equals 12 Days Beyond Terms</p>	<p>71 High Risk (1) Low Risk (100)</p> <p>Based on payments collected 3 months ago. When weighted by amount, Payments to suppliers average 14 days beyond terms</p> <ul style="list-style-type: none"> High risk of late payment (Average 30 to 120 days beyond terms) Medium risk of late payment (Average 30 days or less beyond terms) Low risk of late payment (Average prompt to 30+ days sooner) <p>Industry Median: 71 Equals 14 Days Beyond Terms</p>

BUSINESS AND INDUSTRY TRENDS																								
																						Based on 24 months of data		
																						1541 - Industrial building construction		
																						Current		
	3/23	4/23	5/23	6/23	7/23	8/23	9/23	10/23	11/23	12/23	1/24	2/24	3/24	4/24	5/24	6/24	7/24	8/24	9/24	10/24	11/24	12/24	1/25	2025
This Business	69	69	67	68	66	68	66	59	66	66	66	66	66	66	65	65	65	68	66	68	69	70	70	71
Industry Quartile																								
Upper	77	-	-	77	-	-	77	-	-	77	-	-	78	-	-	78	-	-	78	-	-	78	-	-
Median	71	-	-	72	-	-	71	-	-	72	-	-	72	-	-	72	-	-	71	-	-	72	-	-
Lower	64	-	-	64	-	-	64	-	-	65	-	-	65	-	-	65	-	-	66	-	-	65	-	-

TRADE PAYMENTS BY CREDIT EXTENDED (Based on 12 months of data)			
Range of Credit Extended (US\$)	Number of Payment Experiences	Total Value	% Within Terms
100,000 & over	4	1,100,000 (USD)	68
50,000 - 99,999	1	75,000 (USD)	50
15,000 - 49,999	7	145,000 (USD)	86
5,000 - 14,999	7	52,500 (USD)	71
1,000 - 4,999	10	19,000 (USD)	91
Less than 1,000	10	3,900 (USD)	74

TRADE PAYMENTS BY INDUSTRY (BASED ON 24 MONTHS OF DATA)								
Collapse All Expand All								
Industry Category-	Number of Payment Experiences	Largest High Credit (US\$)	% Within Terms (Expand to View)	1 - 30 Days Late (%)	31 - 60 Days Late (%)	61 - 90 Days Late (%)	91 + Days Late (%)	
▼14 - Mining and Quarrying of Non-metallic Minerals except Fuels	1	500,000	50	50	0	0	0	
1423 - Granite mining	1	500,000	50	50	0	0	0	
▼16 - Heavy Construction other than Building Construction-Contractors	1	1,000	50	50	0	0	0	
1611 - Street/hwy builder	1	1,000	50	50	0	0	0	
▼17 - Construction - Special Trade Contractors	1	200,000	50	50	0	0	0	
1794 - Excavation contractor	1	200,000	50	50	0	0	0	
▼28 - Chemicals and Allied Products	1	500	0	0	100	0	0	
2851 - Mfg paint/allied prdt	1	500	0	0	100	0	0	
▼30 - Rubber and Miscellaneous Plastics Products	1	250	100	0	0	0	0	
3053 - Mfg sealing devices	1	250	100	0	0	0	0	
▼32 - Stone, Clay, Glass, and Concrete Products	1	5,000	100	0	0	0	0	
3241 - Mfg hydraulic cement	1	5,000	100	0	0	0	0	
▼33 - Primary Metal Industries	1	10,000	0	100	0	0	0	
3325 - Steel foundry	1	10,000	0	100	0	0	0	
▼35 - Industrial and Commercial Machinery and Computer Equipment	2	2,500	100	0	0	0	0	
3524 - Mfg lawn/garden equip	1	2,500	100	0	0	0	0	
3579 - Mfg misc office eqpt	1	250	100	0	0	0	0	
▼42 - Motor Freight Transportation and Warehousing	1	500	0	100	0	0	0	
4213 - Trucking non-local	1	500	0	100	0	0	0	
▼48 - Communications	3	15,000	100	0	0	0	0	

4813 - Telephone communicatns	2	1,000	100	0	0	0	0
4812 - Radiotelephone commun	1	15,000	100	0	0	0	0
▼50 - Wholesale Trade - Durable Goods	12	25,000	81	19	0	0	0
5084 - Whol industrial equip	3	15,000	75	25	0	0	0
5074 - Whol plumb/hydraulics	3	2,500	100	0	0	0	0
5082 - Whol const/mine equip	2	10,000	90	10	0	0	0
5031 - Whol lumber/millwork	1	25,000	50	50	0	0	0
5013 - Whol auto parts	1	15,000	50	50	0	0	0
5012 - Whol motor vehicles	1	2,500	100	0	0	0	0
5085 - Whol industrial suppl	1	2,500	100	0	0	0	0
▼51 - Wholesale Trade - Nondurable Goods	3	20,000	100	0	0	0	0
5172 - Whol petroleum prdts	3	20,000	100	0	0	0	0
▼52 - Building Materials Hardware Garden Supply and Mobile Home Dealers	1	75,000	50	50	0	0	0
5251 - Ret hardware	1	75,000	50	50	0	0	0
▼55 - Automotive Dealers and Gasoline Service Stations	1	40,000	100	0	0	0	0
5511 - Ret new/used autos	1	40,000	100	0	0	0	0
▼60 - Depository Institutions	1	200,000	100	0	0	0	0
6022 - State commercial bank	1	200,000	100	0	0	0	0
▼73 - Business Services	3	200,000	100	0	0	0	0
7389 - Misc business service	2	5,000	100	0	0	0	0
7359 - Misc equipment rental	1	200,000	100	0	0	0	0
▼87 - Engineering Accounting Research Management and Related Services	3	15,000	100	0	0	0	0
8721 - Accounting services	2	7,500	100	0	0	0	0

8748 - Business consulting	1	15,000	100	0	0	0	0
▼93 - Public Finance Taxation and Monetary Policy	1	1,000	100	0	0	0	0
9311 - Public finance	1	1,000	100	0	0	0	0
▼99 - Nonclassifiable Establishments	1	10,000	100	0	0	0	0
9999 - Nonclassified	1	10,000	100	0	0	0	0

TRADE LINES

Date of Experience	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
02/25	Pays Promptly	-	15,000	0	0	Between 6 and 12 Months
02/25	Pays Prompt to Slow 30+	-	200,000	0	0	Between 4 and 5 Months
01/25	Pays Promptly	N60	200,000	100,000	0	1
01/25	Pays Promptly	-	200,000	200,000	0	1
01/25	Pays Promptly	-	15,000	15,000	0	1
01/25	Pays Promptly	-	15,000	10,000	0	1
01/25	Pays Promptly	-	10,000	500	0	1
01/25	Pays Promptly	-	7,500	7,500	0	1
01/25	Pays Promptly	-	5,000	500	0	1
01/25	Pays Promptly	-	5,000	5,000	0	1
01/25	Pays Promptly	-	2,500	0	0	Between 2 and 3 Months
01/25	Pays Promptly	-	2,500	0	0	1
01/25	Pays Promptly	N30	2,500	1,000	1,000	1
01/25	Pays Promptly	-	1,000	100	0	1
01/25	Pays Promptly	-	1,000	0	0	Between 6 and 12 Months
01/25	Pays Promptly	-	750	250	0	1
01/25	Pays Promptly	-	750	0	0	1
01/25	Pays Promptly	-	500	0	0	Between 2 and 3 Months
01/25	Pays Promptly	-	250	250	0	1
01/25	Pays Promptly	-	50	0	0	Between 4 and 5 Months
01/25	Pays Prompt to Slow 30+	N30	500,000	200,000	100,000	1
01/25	Pays Prompt to Slow 30+	1 10 N30	75,000	30,000	1,000	1
01/25	Pays Prompt to Slow 30+	N30	25,000	7,500	1,000	1
01/25	Pays Prompt to Slow 30+	-	15,000	7,500	250	1
01/25	Pays Prompt to Slow 30+	-	2,500	0	0	1
01/25	Pays Prompt to Slow 30+	-	1,000	0	0	Between 6 and 12 Months
01/25	Pays Slow 30+	-	10,000	0	0	Between 6 and 12 Months
12/24	Pays Promptly	Regular terms	20,000	0	0	Between 2 and 3 Months
12/24	Pays Promptly	-	10,000	0	0	Between 6 and 12 Months

Date of Experience	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
12/24	Pays Promptly	-	2,500	1,000	0	1
09/24	-	Cash account	50	0	0	Between 6 and 12 Months
08/24	-	Cash account	0	0	0	1
07/24	Pays Promptly	N30	250	0	0	Between 6 and 12 Months
06/24	Pays Slow 60+	-	500	500	500	-
06/24	-	Cash account	50	0	0	1
05/24	Pays Promptly	-	2,500	0	0	Between 6 and 12 Months
05/24	Pays Slow 30+	-	5,000	0	0	Between 6 and 12 Months
05/24	-	Cash account	50	0	0	Between 2 and 3 Months
05/24	-	-	50	0	0	Between 2 and 3 Months
04/24	Pays Slow 5+	-	500	0	0	Between 6 and 12 Months
03/24	-	Cash account	50	0	0	1
01/24	Pays Promptly	-	1,000	0	0	1
12/23	-	Cash account	250	0	0	1
10/23	-	Cash account	100	0	0	1
07/23	Pays Promptly	-	100	0	0	Between 6 and 12 Months
07/23	-	Cash account	50	0	0	Between 2 and 3 Months
07/23	-	Cash account	50	0	0	Between 2 and 3 Months
04/23	-	Cash account	100	0	0	1
04/23	-	Cash account	100	0	0	1
04/23	-	Cash account	100	0	0	1
04/23	-	Cash account	100	0	0	1
04/23	-	Cash account	100	0	0	1
04/23	-	Cash account	0	0	0	Between 6 and 12 Months
03/23	Pays Promptly	-	40,000	0	0	Between 2 and 3 Months
02/23	Placed for collection	-	0	250	250	-
01/23	Pays Promptly	-	250	0	0	Between 6 and 12 Months

OTHER PAYMENT CATEGORIES

Other Payment Categories	Experience	Total Amount
Cash experiences	15	1,150 (USD)
Payment record unknown	1	50 (USD)
Unfavorable comments	0	0 (USD)
Placed for collections	1	0 (USD)
Total in D&B's file	56	1,396,600 (USD)

Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed. Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc. Each experience shown represents a separate account reported by a supplier. Updated trade experiences replace those previously reported.

Legal Events

Currency: All figures in USD unless otherwise stated

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Bankruptcies	Judgements	Liens	Suits	UCCs
No	0 Latest Filing: -	0 Latest Filing: -	0 Latest Filing: -	34 Latest Filing: 02/05/2024

EVENTS

UCC Filing - Continuation

Filing Date	02/05/2024
Filing Number	24020500137855
Received Date	02/13/2024
Original Filing Date	05/19/2014
Original Filing Number	1405193859929
Secured Party	UMB BANK, N.A., KANSAS CITY, MO
Debtors	KISSICK CONSTRUCTION CO., INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, JEFFERSON CITY, MO

UCC Filing - Continuation

Filing Date	12/14/2023
Filing Number	120255906
Received Date	12/20/2023
Original Filing Date	03/20/2009
Original Filing Number	96978813
Secured Party	UMB BANK, N.A., KANSAS CITY, MO
Debtors	KISSICK CONSTRUCTION CO., INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, TOPEKA, KS

UCC Filing - Continuation

Filing Date	03/12/2019
Filing Number	1903122687783
Received Date	03/18/2019
Original Filing Date	05/19/2014
Original Filing Number	1405193859929
Secured Party	UMB BANK, N.A., KANSAS CITY, MO
Debtors	KISSICK CONSTRUCTION CO., INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, JEFFERSON CITY, MO

UCC Filing - Continuation

Filing Date 02/19/2019

Filing Number 115881443

Received Date 02/26/2019

Original Filing Date 03/20/2009

Original Filing Number 96978813

Secured Party UMB BANK, N.A., KANSAS CITY, MO

Debtors KISSICK CONSTRUCTION CO., INC.

Filing Office SECRETARY OF STATE/UCC DIVISION, TOPEKA, KS

UCC Filing - Original

Filing Date 01/26/2018

Filing Number 72666402

Received Date 01/30/2018

Collateral Equipment and proceeds

Secured Party BANK OF THE WEST, SAN FRANCISCO, CA

Debtors KISSICK CONSTRUCTION CO., INC.

Filing Office SECRETARY OF STATE/UCC DIVISION, TOPEKA, KS

UCC Filing - Original

Filing Date 01/26/2018

Filing Number 72666345

Received Date 01/30/2018

Collateral Equipment and proceeds

Secured Party BANK OF THE WEST, SAN FRANCISCO, CA

Debtors KISSICK CONSTRUCTION CO., INC.

Filing Office SECRETARY OF STATE/UCC DIVISION, TOPEKA, KS

UCC Filing - Original

Filing Date 07/31/2017

Filing Number 1707319158107

Received Date 08/08/2017

Collateral Equipment and proceeds

Secured Party SITECH CENTRAL LLC, OLATHE, KS

Debtors KISSICK CONSTRUCTION CO

Filing Office SECRETARY OF STATE/UCC DIVISION, JEFFERSON CITY, MO

UCC Filing - Original

Filing Date 07/24/2017

Filing Number 1707249128412

Received Date	08/01/2017
Collateral	Equipment and proceeds
Secured Party	FOLEY INDUSTRIES, WICHITA, KS
Debtors	KISSICK CONSTRUCTION CO
Filing Office	SECRETARY OF STATE/UCC DIVISION, JEFFERSON CITY, MO

UCC Filing - Original

Filing Date	06/23/2017
Filing Number	1706239007523
Received Date	06/27/2017
Collateral	Equipment and proceeds
Secured Party	SITECH CENTRAL LLC, OLATHE, KS
Debtors	KISSICK CONSTRUCTION CO
Filing Office	SECRETARY OF STATE/UCC DIVISION, JEFFERSON CITY, MO

UCC Filing - Original

Filing Date	06/06/2017
Filing Number	1706068918244
Received Date	06/13/2017
Collateral	Equipment and proceeds
Secured Party	FOLEY INDUSTRIES, WICHITA, KS
Debtors	KISSICK CONSTRUCTION CO
Filing Office	SECRETARY OF STATE/UCC DIVISION, JEFFERSON CITY, MO

UCC Filing - Amendment

Filing Date	05/08/2017
Filing Number	112240662
Received Date	05/16/2017
Collateral	Equipment
Original Filing Date	03/20/2009
Original Filing Number	96978813
Secured Party	UMB BANK, N.A., KANSAS CITY, MO
Debtors	KISSICK CONSTRUCTION CO., INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, TOPEKA, KS

UCC Filing - Original

Filing Date	04/19/2017
Filing Number	1704198675695
Received Date	04/25/2017

Collateral Equipment and proceeds
Secured Party FOLEY INDUSTRIES, WICHITA, KS
Debtors KISSICK CONSTRUCTION CO
Filing Office SECRETARY OF STATE/UCC DIVISION, JEFFERSON CITY, MO

UCC Filing - Original

Filing Date 04/17/2017
Filing Number 1704178658514
Received Date 04/25/2017
Collateral Equipment and proceeds
Secured Party SITECH CENTRAL LLC, OLATHE, MO
Debtors KISSICK CONSTRUCTION CO
Filing Office SECRETARY OF STATE/UCC DIVISION, JEFFERSON CITY, MO

UCC Filing - Original

Filing Date 05/19/2014
Filing Number 1405193859929
Received Date 05/27/2014
Collateral Account(s) and proceeds - Fixtures and proceeds - Computer equipment and proceeds - Vehicles and proceeds - and OTHERS
Secured Party UMB BANK, N.A., KANSAS CITY, MO
Debtors KISSICK CONSTRUCTION CO., INC.
Filing Office SECRETARY OF STATE/UCC DIVISION, JEFFERSON CITY, MO

UCC Filing - Continuation

Filing Date 12/19/2013
Filing Number 101206681
Received Date 12/20/2013
Original Filing Date 03/20/2009
Original Filing Number 96978813
Secured Party UMB BANK, N.A., KANSAS CITY, MO
Debtors KISSICK CONSTRUCTION CO., INC.
Filing Office SECRETARY OF STATE/UCC DIVISION, TOPEKA, KS

UCC Filing - Original

Filing Date 03/20/2009
Filing Number 96978813
Received Date 03/24/2009
Collateral All Inventory - All Account(s) - All General intangibles(s) - All Equipment
Secured Party UMB BANK, N.A., KANSAS CITY, MO

Debtors

KISSICK CONSTRUCTION CO., INC.

Filing Office

SECRETARY OF STATE/UCC DIVISION, TOPEKA, KS

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There may be additional UCC Filings in D&Bs file on this company available by contacting 1-800-234-3867.

Special Events

Currency: All figures in USD unless otherwise stated

SPECIAL EVENTS

Date	Event Description
12/12/2020	KISSICK CONSTRUCTION CO., INC. was reported by the SBA as a recipient of a loan for \$7,624,300 from UMB Bank, National Association on 04/10/2020 under the Paycheck Protection Program as authorized under the CARES Act of 2020.

Financials - D&B

Currency: All figures in USD unless otherwise stated

A detailed financial statement is not available from this company for publication.

Currency: All figures in USD unless otherwise stated

A detailed financial statement is not available from this company for publication.

Currency: All figures in USD unless otherwise stated

D&B currently has no financial information on file for this company

Currency: All figures in USD unless otherwise stated

D&B currently has no financial information on file for this company.

Currency: All figures in USD unless otherwise stated

D&B currently has no financial information on file for this company

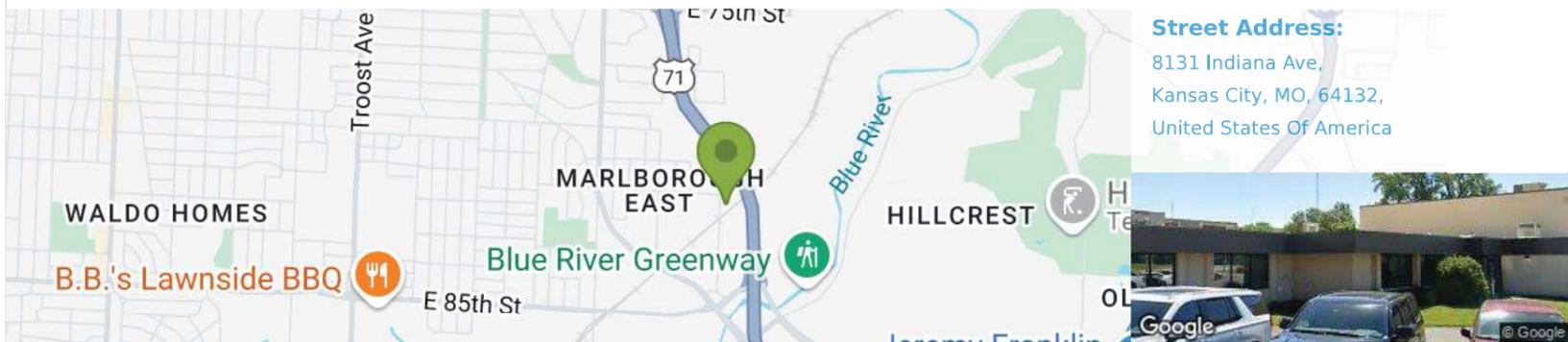
Currency: All figures in USD unless otherwise stated

D&B currently has no financial information on file for this company

Company Profile

Currency: All figures in USD unless otherwise stated

COMPANY OVERVIEW		
D-U-N-S 86-738-3606	Mailing Address UNITED STATES	Employees 200
Legal Form Unknown	Telephone +1 816 363 5530	Age (Year Started) 31 Years (1994)
History Record Clear	Website www.kissickco.com	Named Principal Jim Kissick, PRES
Business Commenced On 1994	Present Control Succeeded 1994	Line of Business Industrial building construction
Ownership Not publicly traded	SIC 1541	
	NAICS 236210	



BUSINESS REGISTRATION
No business registration attached to this DUNS

PRINCIPALS
Officers
JIM KISSICK, PRES PETE BROWNE, V PRES BRENDA RICHMOND, SEC
Directors
DIRECTOR(S): THE OFFICER(S)

COMPANY EVENTS
The following information was reported on: 07/18/2020
The Kansas Secretary of State's business registrations file showed that Kissick Construction Co Inc was registered as a Corporation on July 26, 1994.
Business started 1994 by the officers. 100% of capital stock is owned by officers.
JIM KISSICK born 1950. 1994-present active here. 1986-1994 employed with Tomahawk Construction, Kansas City, KS.
PETE BROWNE born 1967. 1994-present active here. 1986-1994 employed with Tomahawk Construction, Kansas City, KS.
BRENDA RICHMOND born 1956. 1995-present active here.

BUSINESS ACTIVITIES AND EMPLOYEES
The following information was reported on: 07/18/2020

Business Information

Description	Contractor of industrial buildings. Contractor of water, sewer and utility lines. Contractor of concrete work. Contractor of excavation work, specializing in building construction excavation or grading. Has 75 account(s). Terms are on a contractual basis. Sells to commercial concerns and the government. Territory : Regional.
Employees	200 which includes officer(s).
Financing Status	Secured
Seasonality	Nonseasonal.
Tenure	Owns
Facilities	Owns 5,000 sq. ft. in a one story cinder block building.
Location	Suburban business section on side street.

Related Concerns

SIC/NAICS Information

Industry Code	Description	Percentage of Business
1541	Industrial building construction	-
15419905	Industrial buildings, new construction, nec	-
16230000	Water, sewer, and utility lines	-
17710000	Concrete work	-
17949901	Excavation and grading, building construction	-

NAICS Codes	NAICS Description
236210	Industrial Building Construction
237110	Water and Sewer Line and Related Structures Construction
238110	Poured Concrete Foundation and Structure Contractors
238910	Site Preparation Contractors

GOVERNMENT ACTIVITY

Activity Summary

Borrower(Dir/Guar)	No
Administrative Debt	No
Contractor	No
Grantee	No
Party excluded from federal program(s)	No

Associations 

Currency: All figures in USD unless otherwise stated

[All Credit Files with Same D-U-N-S® Number as this D&B Live Report](#)

ALL CREDIT FILES WITH SAME D-U-N-S® NUMBER AS THIS D&B LIVE REPORT

Company Name	Type	Status	Date Created
Kissick Construction Co., Inc.	Snapshot D-U-N-S Number 86-738-3606	Saved	01/22/2010

Company Name	Type	Status	Date Created
Kissick Construction Co., Inc.	Snapshot D-U-N-S Number 86-738-3606	Saved	01/22/2010

Your Information

Record additional information about this company to supplement the D&B information.

Note: Information entered in this section will not be added to D&B's central repository and will be kept private under your user ID. Only you will be able to view the information.

In Folders: [View](#)

Account Number

Endorsement/Billing Reference *

Sales Representatives

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Credit Limit

Total Outstanding

Your Information Currency

US Dollar (USD)

Last Login : 02/25/2025 02:23:11 PM

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