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July 23, 2024

Ms. Marilyn Sanders City Clerk 25th Floor, City Hall 414 E. 12th Street Kansas City, MO 64106

Re: Main Street CID Report

Dear Ms. Sanders:

The Main Street CID provides "clean and safe" services along the Main Street corridor in Midtown Kansas City. We employ Area Maintenance Attendants and Area Awareness Officers through our subcontractors to complete these community services. We also utilize Midtown KC Now to help engage the community and work closely with all the stakeholders in the area.

Attached you will find the adopted forecasted budget for the Main Street Community Improvement District (CID) fiscal year May 1, 2024 – April 30, 2025 along with the current Board of Directors and Financial Statement of year May 1, 2023 – April 30, 2024. The proposed Annual Budget was submitted to the City Clerk on January 30, 2024. The Annual Budget for Fiscal Year 2024-25 was adopted on March 27, 2024. The Annual Report for Fiscal Year 2022-23 was submitted on August 22, 2023.

No resolutions were adopted by the Board in the previous fiscal year.

The Main Street CID is funded by a special assessment in the district. That assessment is a combination of a \$0.05574 levy per square foot of each parcel, plus 0.2369 of each \$100 of Assessed Value of each parcel.

As you can see on the financial statements, no funds were used for interior improvements. In 2022-23, the CID funded \$23,676.17 in exterior façade improvements to eligible applicants in the District. The CID also funded \$\$100,349.00 in exterior landscape improvements and \$4,031.35 in repairs to streetscape elements. Those elements were damaged during car crashes.

Please contact me with any questions or comments.

Sincerely,

Kevin Klinkenberg

M.M.

Chief Administrator

Main Street Community Improvement District

Main Street Community Improvement District **Draft Budget** May 2024-April 2025

Main Street CID is funed by a Special Assessment

The assessment is a combination of a \$0.05574 levy per square foot of each parcel, plus 0.2369 of each \$100 of Assessed Value of each parcel.

		Draft Budget, 2024-2025	FY 2023-2024 Budget	Notes
Income				
	CID Income	\$625,000.00	\$725,000.00	
	Interest Income	\$3,000.00	\$700.00	
	MSCID Meeting Income	\$0.00	\$0.00	
	KCATA Income	\$0.00	\$0.00	
	KCMO Landscaping Income	\$0.00	\$25,000.00	
	Streetscape M&R Income	\$0.00	\$25,000.00	
	Balance Sheet Withdrawl	\$107,350.00	\$41,950.00	1
	Total Income	\$735,350.00	\$817,650.00	
Expenses				
	Bank Service Charges	\$200.00	\$100.00	
	Cameras	\$0.00	\$0.00	
	City of KCMO Fee	\$1,000.00	\$1,000.00	
	Façade Improvement Program	\$30,000.00	\$30,000.00	2
	Insurance	\$15,000.00	\$13,000.00	
	Management Fee	\$106,250.00	\$123,250.00	
	Marketing / Advertising	\$500.00	\$1,000.00	
	Meals & Entertainment	\$1,000.00	\$1,000.00	
	MSCID Meetings	\$1,500.00	\$2,500.00	
	Office Supplies & Equipment	\$500.00	\$1,000.00	
	Postage & Delivery	\$100.00	\$100.00	
	Printing & Reproduction	\$500.00	\$500.00	
	Professional Fees - Accounting	\$9,200.00	\$5,000.00	
	Professional Fees - Legal	\$1,000.00	\$1,000.00	
	Special Projects	\$20,000.00	\$20,000.00	3
	Website	\$3,000.00	\$2,500.00	
	Subtotal Administration	\$189,750.00	\$201,950.00	
	Apparel	\$4,000.00	\$4,000.00	
	Area Transportation	\$12,000.00	\$15,000.00	
	Maintenance Supplies	\$18,000.00	\$20,000.00	
	Landscaping Expenses / Watering	\$15,000.00	\$25,000.00	4
	Streetscape Maintenance & Repair	\$0.00	\$35,000.00	5
	Streetscape Utilities	\$5,000.00	\$5,000.00	
	Sub-Station Rental	\$1,200.00	\$1,200.00	
	Security Office	\$14,400.00	\$12,000.00	
	Telephone	\$12,000.00	\$15,000.00	
	Trash	\$4,000.00	\$4,000.00	
	Subtotal Operations	\$85,600.00	\$136,200.00	
	Annual Retreat	\$500.00	\$500.00	
	Board / Employee Training	\$1,000.00	\$2,000.00	
	Employee Gifts	\$1,000.00	\$0.00	
	Holiday Party	\$1,500.00	\$1,000.00	
	Party in the Parking Lot	\$2,000.00	\$2,000.00	
	Shared Staff Fee	\$54,000.00	\$54,000.00	
	Subcontractor - Maintenance	\$195,000.00	\$175,000.00	
	Subcontractor - Security	\$205,000.00	\$245,000.00	6
	Subtotal Staffing	\$460,000.00	\$479,500.00	
	Total Expenses	\$735,350.00	\$817,650.00	
	Net Income	\$0.00	\$0.00	

Notes

- 1. Budget deficit reflects a loss of over \$110,000.00 in income due to the Federal Reserve opting out of contributing
- 2. Façade grant program would need to be sharply reduced with less income
- 3. Special improvement projects for beautification would have to be eliminated with less income
- 4. Landscape maintenance and street tree maintenance would have to be redued with less income
- 5. Streetscape Maintenance & Repair would have to be eliminated with less income
- 6. Security staffing would have to be reduced by potentiall 2-3 FTEs with less income

Balance Sheet

Main Street CID As of April 30, 2024

	APR 30, 2024	APR 30, 2023	APR 30, 2022
Assets			
Current Assets			
Cash and Cash Equivalents			
ADM Swap Account	365,157.48	380,204.50	310,068.82
Cap Fed Checking	1,115.22	11,221.74	36,360.95
Cap Fed Money Market	21,735.93	51,320.33	101,069.31
Great American Bank Checking	65,467.77	79,039.85	240,882.75
Total Cash and Cash Equivalents	453,476.40	521,786.42	688,381.83
Accounts Receivable	13,001.25	6,736.44	
Total Current Assets	466,477.65	528,522.86	688,381.83
Fixed Assets			
Computer & Office Equipment	4,449.74	4,449.74	
Less-Accumulated Depreciation: Computer & Office Equipment	(4,449.74)	(4,449.74)	-
Less-Accumulated Depreciation: Vehicles	(16,771.63)	(16,771.63)	
Vehicles	41,259.00	41,259.00	15,000.00
Total Fixed Assets	24,487.37	24,487.37	15,000.00
Total Assets	490,965.02	553,010.23	703,381.83
Liabilities and Equity			
Liabilities			
Current Liabilities			
Accounts Payable	1,896.99	(12,347.32)	-
Total Current Liabilities	1,896.99	(12,347.32)	
Long Term Liabilities			
Due to MKCN	(7,703.23)	=	
Total Long Term Liabilities	(7,703.23)	-	
Total Liabilities	(5,806.24)	(12,347.32)	
Equity			
Current Year Earnings	(68,586.29)	(138,024.28)	(27,829.85)
Retained Earnings	565,357.55	703,381.83	731,211.68
Total Equity	496,771.26	565,357.55	703,381.83
Total Liabilities and Equity	490,965.02	553,010.23	703,381.83

Balance Sheet | Main Street CID | May 20, 2024 Page 1 of 1

Income Statement (Profit and Loss)

Main Street CID For the year ended April 30, 2024

	2024	2023	2022
Income			
CID Income	751,797.86	780,297.23	686,580.73
Interest Income	6,529.86	6,587.93	839.52
KCMO Landscaping Income	50,000.00	43,375.00	-
Streetscape M&R Income	-	-	21,250.00
Total Income	808,327.72	830,260.16	708,670.25
Gross Profit	808,327.72	830,260.16	708,670.25
Operating Expenses			
Annual Retreat	-	-	103.88
Apparel	2,154.00	4,058.72	2,006.33
Area Transportation	17,331.77	25,260.66	23,206.94
Bank Service Charges	353.98	323.93	138.00
Board / Employee Training	-	-	1,424.56
Business License & Fees	-	-	26.25
Depreciation	-	11,294.87	-
Employee Gifts	500.00	1,500.00	60.00
Facade Improvement Program	23,676.17	24,842.74	11,128.65
Holiday Party	1,740.25	1,800.00	954.92
Insurance	-	14,959.00	11,421.00
KCMO Admin Fee	1,000.50	1,000.50	-
KCMO Landscaping Contract	100,349.00	39,951.57	12,354.60
Maintenance Supplies	7,979.70	16,310.73	17,959.40
Management Fee	127,805.64	133,659.52	116,718.72
Marketing / Advertising	-	170.00	-
Meals & Entertainment	-	239.37	61.31
MSCID Meetings	1,273.29	694.86	763.26
Office - Taxes, Insurance, Fees	16.46	-	-
Office Supplies & Equipment	268.40	1,223.57	1,602.52
Other Expense	-	14,570.25	20.00
Party in the Parking Lot	2,326.58	957.73	2,459.24
Postage & Delivery	-	130.00	-
Printing & Reproduction	-	110.00	1,710.49
Professional Fees - Audit & Accounting	9,170.00	1,400.00	-
Professional Fees - Legal	2,275.00	-	-
Security Office Lease	15,869.12	15,377.25	-
Special Projects	-	39,400.00	-
Streetscape Maintenance & Repair	4,031.35	2,672.55	34,569.10

Income Statement (Profit and Loss) | Main Street CID | May 20, 2024 Page 1 of 2

	2024	2023	2022
Streetscape Utilities	3,801.98	3,949.27	4,617.66
Sub-station rental	1,524.00	-	1,210.00
Subcontractor - Maintenance	211,639.29	271,619.51	169,926.48
Subcontractor - MKCN Shared Staff	49,500.00	54,000.00	54,000.00
Subcontractor - Office	-	1,380.00	1,027.50
Subcontractor - Security	271,718.97	281,625.25	255,021.40
Telephone	14,190.67	11,319.30	11,446.75
Trash	4,000.00	8,000.00	-
Website / IT Support	2,917.89	2,757.00	1,619.97
Total Operating Expenses	877,414.01	986,558.15	737,558.93
Operating Income	(69,086.29)	(156,297.99)	(28,888.68)
Other Income / (Expense)			
Other Income	500.00	13,954.45	305.00
Vendor Refunds	-	4,319.26	753.83
Total Other Income / (Expense)	500.00	18,273.71	1,058.83
Net Income	(68,586.29)	(138,024.28)	(27,829.85)

Income Statement (Profit and Loss) Main Street CID May 20, 2024 Page 2 of 2

Main Street Community Improvement District				
Board of Directors 2024-25				
Quinn Hahs	Andrew Brain – Chair			
Clemons Real Estate	Brain Group			
1 East Armour Blvd., Suite 100	300 East 39 th Street			
Kansas City, MO 64111	Kansas City, MO 64111			
816-621-2130	816-808-2956			
1 st Term (April 30, 2026)	2 nd Term (April 30, 2025)			
quinn.hahs@clemonsrealestate.com	abrain@braingroup.co			
Amy Castillo – Vice Chair	Megan Arndt			
Ability KC	American Century			
3011 Baltimore	4500 Main Street			
Kansas City, MO 64108	Kansas City, MO 64111			
816-751-7983 cell 816-751-7940	816-531-5575			
2 nd Term (April 30, 2025)	1 st Term (April 30, 2027)			
amy.castillo@abilitykc.org	megan_arndt@americancentury.com			
Barbara Feyerabend	Alan Stribling			
Union Hill Animal Hospital	Uptown Lounge			
3025 Main Street	3400 Main Street			
Kansas City, MO 64108	Kansas City, MO 64111			
816-931-4930	816-610-8600			
1 st Term (April 30, 2027)	1 st Term (April 30, 2027)			
feyerabt@swbell.net	menglish@kcya.org			
Matt Pennington	Dick Keller			
Drake Development	Keller & Associates			
7200 West 132 nd Street #150	3141 Main Street			
Overland Park, KS	Kansas City, MO 64111			
913-662-2630	816-753-3535 cell 816-210-8243			
1 st Term (April 30, 2025)	2 nd Term (April 30, 2025)			
matt@drakekc.com	kellerkansascity@aol.com			
	Lauren Jensen - Secretary			
	Exact Partners			
	1106 East 30 th Street, Suite D			
	Kansas City, MO 64109			
	816-945-4376			
	2 nd Term (April 30, 2026)			
	lauren@exactkc.com			
Jon McGraw – Treasurer	Shawnna Murrell			
Buttonwood Financial Group	Murrell homes Real Estate			
3013 Main Street	3901 Main			
Kansas City, MO 64111	Kansas City, MO 64111			
816-285-9000 cell 816-305-8273	816-313-8800			
2 nd Term (April 30, 2027)	1 st Term (April 30, 2026)			
Jon@ButtonwoodFG.com	shawnna@murrellhomes.com			