



Aviation Department

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Date: July 23, 2020

To: Earnest Rouse – Acting City Manager

From: Pat Klein – Director of Aviation

Subject: City Manager Solicitation Waiver for Contract with ADB Safegate at MCI

It is recommended that the solicitation requirements of Code Section 2-1586(b) be waived for the above contract because staff has determined that FAA will allow a sole source procurement for this service.

ADB Safegate is a preferred provider to the FAA. They are the preferred manufacturer for Airfield Ground Lighting (AGL) and FAA approved (see letter dated 7-23-2020 from Justin Collier FAA Central Region). This Capital Program to replace Bi-directional Series Transceiver (BRITE) lighting systems at Kansas International Airport is a fully-funded grant program provided by the FAA. The FAA letter states, "this procurement and installation have been determined to be eligible for AIP reimbursement within the potential future AIP grant for this project, grant number 3-29-0040-077-2020. The sole source procurement for this airfield lighting equipment is allowed per FAA Order 5100.38D, Change 1 (the AIP Handbook) Table U-10, item 10 and Table 3-25, item b."

The existing BRITE System used at MCI is no longer supported by the manufacturer of the product, ADB Safegate (ADB). Therefore, KCAD Maintenance Department cannot procure the necessary replacement components for the BRITE system. The purpose of this project is to upgrade to the current supported system. Manufacturers of equivalent airfield electrical systems will not directly interface with the ADB Airport Lighting Control and Monitoring System (ALCMS) that is currently in place at MCI. If this project were to be bid as an open sourced procurement, there is the potential that another manufacturer could be the low bid for the equipment but it would require the replacement of the entire ALCMS system which includes; computers/ software, controllers, vault/ ATCT connections, etc. The amount of additional costs associated with changing the manufacturer of the system does not present a viable cost alternative.

This Contract has a maximum not-to-exceed amount of \$1,800,000, which is for the capabilities of ADB Safegate to provide replacement equipment and installation of all the necessary BRITE systems, along with support and coordination for all manufacture airfield products and warranties.

Approved: 
 Earnest Rouse
 Acting City Manager

Date: 24 Jul 2020