From:	Public Testimony
To:	Rice, Howard
Cc:	Sanders, Monica
Subject:	FW: In Support of Green Wave
Date:	Monday, July 6, 2020 12:51:22 PM

200463

Please attach. thanks

From: Brady Madsen <bradym@americanroyal.com>
Sent: Thursday, July 2, 2020 11:15 AM
To: Sanders, Marilyn <Marilyn.Sanders@kcmo.org>
Cc: Clerk <Clerk@KCMO.org>
Subject: In Support of Green Wave

Ms. Sanders,

Please consider this a recommendation letter in support of Green Wave Technology in regards to Ordinance Number 200463 which authorizes a one year contract between the Kansas City Convention and Entertainment Facilities and Green Wave.

In my role as Director of Facility Operations at the American Royal Association in Kansas City, Mo., I've had the good fortune to work closely with Green Wave since 2016. During that time, the ARA has hosted numerous rodeos, equine events, livestock shows, alpaca shows, various trade shows and other agricultural and educational events. I continue to be impressed with the Green Wave team's work ethic, responsiveness, customer service, and familiarity with the physical space of the facility.

I believe the most successful, collaborative business relationships are built on a foundation of communication and trust. I can say with confidence that I trust the Green Wave team to execute their work in a highly professional manner; I know they will respond quickly in times of emergency or crisis; I believe their pricing is fair and negotiable in certain circumstances; I've seen them go beyond the scope of a contract to ensure that a client is ultimately satisfied; and I'm certain that they will make themselves available to the ARA if something unforeseen arises and support is needed immediately.

It is with great pleasure that I offer my support of Green Wave. I value our partnership and very much appreciate the work they do inside the ARA Complex.

Thank you,

Brady Madsen
Director of Facility Operations
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