

ATTACHMENT 1

**LABOR AND MATERIAL MARKUP RATE PROPOSAL FORM**

As part of its Proposal to provide services, Greenwave Technology "Proposer" offers and agrees that it shall, if selected, charge the following maintenance/service Prevailing Wage labor rates; and Material Markup percentages to the City over the life of the contract, including any renewals.

1 <sup>st</sup> Contract Year Maintenance & Service Hourly Rate	2 <sup>nd</sup> Contract Year Maintenance & Service Hourly Rate	3 <sup>rd</sup> Contract Year Maintenance & Service Hourly Rate	4 <sup>th</sup> Contract Year Maintenance & Service Hourly Rate	5 <sup>th</sup> Contract Year Maintenance & Service Hourly Rate	6 <sup>th</sup> Contract Year Maintenance & Service Hourly Rate
\$80.00	\$81.00	\$82.00	\$83.00	\$84.00	\$85.00
Material Markup	Material Markup	Material Markup	Material Markup	Material Markup	Material Markup
10 %	10 %	10 %	10 %	10 %	10 %

Please describe your hourly labor rate charges that include any minimum hours required, overtime labor rate policy/hours, if any, and other information that impacts the regular hourly labor rate.

1 Hour Minimum: Labor
4 Hour Minimum: Call In
Overtime: Time and a Half of Hourly Wage
Double-Time: Double Hourly Wage

The undersigned representative of the Proposer represents that the foregoing statement is true and correct and may be relied upon by the City.

Respectfully submitted on behalf of Greenwave Technology "Proposer"

By:

Signature:



Printed Name:

Teresa Dresslaer

Title:

President

## **ATTACHMENT 2**

### **COMMISSION RATES AS OUTLINED BELOW:**

- **37% Commission Rate on Electricity, Internet and Phones**
- **10% Commission Rate on Water, Gas and Air**
- **0% Commission Paid on the first \$2,500.00**
- **2% of Commission paid to the Greenwave Marketing Fund**
- **\$200,000.00 incentive annually up to 50% per single event to the KCCEF to use for marketing and sales**