City of Kansas City, Missouri

Docket Memo

Ordinance/Resolution #: 250654
Submitted Department/Preparer: General Services
Revised 6/10/24

Docket memos are required on all ordinances initiated by a Department Director. More information can be found in Administrative Regulation (AR) 4-1.

Executive Summary

Authorizing the Manager of Procurement Services to exceed the $400,000.00 consideration Section 3-41(a)(2) ordinance threshold for a seven-year contract with Smart City of Kansas City, LLC ("Smart City") to provide Temporary Utility Services (EV4010) in the Convention and Entertainment Facilities ("Facilities") and authorizing the Manager of Procurement Services to amend the contract and exercise three one-year renewal options.; authorizing an agreement with Smart City to install a $2,300,000.00 network upgrade (EV4009) to the Facilities **at Smart City's sole cost and expense**.

Discussion

Contract EV 4010 allows for the extension of the Smart City contract and for the Kansas City Convention & Entertainment Facilities to remain in an agreement with an industry-leading provider of utility services, who have provided exceptional service throughout the initial five year contract term.

Contract EV 4009 - Smart City Networks is to provide up to $2.3 million in funding to fully upgrade the facilities' wireless exhibitor network, placing the Kansas City Convention Center in a top-of-class position in facility WiFi capabilities nationwide.

Fiscal Impact

1. Is this legislation included in the adopted budget? ☒ Yes ☐ No

2. What is the funding source?
   Conventions and Tourism Fund - 2360-632002-457590

3. How does the legislation affect the current fiscal year?

EV 4010 is a revenue generating contract. This revenue is estimated on an annual basis and is included in the Convention and Entertainment Facilities Department budget.

4. Does the legislation have a fiscal impact in future fiscal years? Please notate the difference between one-time and recurring costs.
   EV 4010 is a revenue generating contract and the revenue is estimated annually. There are no one time or recurring costs.

5. Does the legislation generate revenue, leverage outside funding, or deliver a return on investment?
   Yes, it generates revenue.

Office of Management and Budget Review
(OMB Staff will complete this section.)

1. This legislation is supported by the general fund. ☐ Yes ☒ No

2. This fund has a structural imbalance. ☐ Yes ☒ No

3. Account string has been verified/confirmed. ☒ Yes ☐ No

Additional Discussion (if needed)
Click or tap here to enter text.

Citywide Business Plan (CWBP) Impact

1. View the Adopted 2025-2029 Citywide Business Plan

2. Which CWBP goal is most impacted by this legislation?
   Inclusive Growth and Development (Press tab after selecting.)

3. Which objectives are impacted by this legislation (select all that apply):

   ☐ Align the City's economic development strategies with the objectives of the City Council to ensure attention on areas traditionally underserved by economic development and redevelopment efforts.
   ☐ Ensure quality, lasting development of new growth.
   ☐ Increase and support local workforce development and minority, women, and locally owned businesses.
   ☐ Create a solutions-oriented culture to foster a more welcoming business environment.

☒ Leverage existing institutional assets to maintain and grow Kansas City's position as an economic hub in the Central United States.

☐

Prior Legislation

Ordinance 210530 and Ordinance 230594

Service Level Impacts

The extension of EV 4010 and the implementation of EV 4009 will allow and enhance the Department of Convention & Entertainment Facilities ability to remain as a competitive public assembly facility locally, regionally, nationally, and internationally by continuing to provide exceptional, industry standard WiFi and other utility services to our over (300) licensees annually.

Other Impacts

1. What will be the potential health impacts to any affected groups?
   N/A

2. How have those groups been engaged and involved in the development of this ordinance?
   N/A

3. How does this legislation contribute to a sustainable Kansas City?
   N/A

4. Does this legislation create or preserve new housing units?
   No (Press tab after selecting)

Click or tap here to enter text.
Click or tap here to enter text.

5. Department staff certifies the submission of any application Affirmative Action Plans or Certificates of Compliance, Contractor Utilization Plans (CUPs), and Letters of Intent to Subcontract (LOIs) to CREO prior to, or simultaneously with, the legislation entry request in Legistar.

   No - CREO's review is not applicable (Press tab after selecting)
   Please provide reasoning why not:
   EV 4010 is a sole source contract.

6. Does this legislation seek to approve a contract resulting from an Invitation for Bid?

   No(Press tab after selecting)

   EV 4010 is a sole source contract

7. Does this legislation seek to approve a contract resulting from a Request for Proposal/Qualification (RFP/Q)?
   No(Press tab after selecting)