

# GENERAL

## Ordinance Fact Sheet

**Brief Title:** \_\_\_\_\_ **Approval Deadline** \_\_\_\_\_

**Utility Services Contract for the Convention and Entertainment Facilities Department**

**Reason:** \_\_\_\_\_

**Contract for Utility Services to the Convention and Entertainment Facilities Department.**

**Details**

**Reason for Legislation**

Approval of a new one (1) year contract with Green Wave Technology. This contract may be renewed for five (5) additional one (1) year terms at the City’s option.

**Discussion (including relationship to other Council actions)**

The Utility Concessions RFP-EV2721 was issued October 15, 2019 posted on the City’s site with a closing date of November 21, 2019. The scope of services was developed by the department with coordination from Procurement Services and HRD.

The Scope of Services for the Contractor is to provide temporary utilities services at competitive industry rates for clients, exhibitors, leaseholders and tenants for the Conventions Facilities for the following services:

1. IP Telephone Service
2. Wired Internet Access
3. Wireless Internet Access
4. Electrical Power
5. Water, Wastewater
6. Gas and Compressed Air

The scope also included services for the Contractor to perform event-related maintenance and repair services on a time and material basis.

The City received two (2) responses to the RFP from Smart City Networks and Green Wave Technology. The Selection Panel was composed of the following representatives:

- Deputy Director, City Planning & Development
- Assistant General Manager, Sprint Center/AEG
- General Manager, Agenda: USA
- Director of Sales & Convention Services, Visit KC
- Director of Sales, Fern Exposition
- Director of Business Development, Convention and Entertainment Facilities
- Director of Public Sales, Convention and Entertainment Facilities
- Councilman Eric Bunch, 4<sup>th</sup> District

**Positions/Recommendations**

<b>Sponsor</b>	<b>Department of Convention and Entertainment Facilities</b>
<b>Programs, Departments, or Groups Affected</b>	
<b>Applicants / Proponents</b>	<b>Applicant</b> <b>City Department</b>
<b>Opponents</b>	<b>Other Groups or Individuals</b>  <b>Basis of opposition</b>
<b>Staff Recommendation</b>	<input type="checkbox"/> For <input type="checkbox"/> Against <b>Reason Against</b>
<b>Board or Commission Recommendation</b>	<b>By</b> <input type="checkbox"/> For <input type="checkbox"/> Against <input type="checkbox"/> No action taken <input type="checkbox"/> For, with revisions or conditions ( see details column for conditions)
<b>Council Committee Action</b>	<input type="checkbox"/> Do pass <input type="checkbox"/> Do pass (as amended) <input type="checkbox"/> Committee Sub. <input type="checkbox"/> Without Recommendation <input type="checkbox"/> Hold <input type="checkbox"/> Do not pass

<p>After a thorough review of the proposals, supplier presentations were held on January 21, 2020. The Selection Panel met and discussed the two (2) proposals and presentations. It was the unanimous decision of the Selection Panel to recommend Green Wave Technology who had the best overall proposal.</p>		
<p><b>Details</b></p>	<p><b>Policy/Program Impact</b></p>	
	<p><b>Policy or Program Change</b></p> <p><b>Operational Impact Assessment</b></p> <p><b>Finances</b></p> <p><b>Costs &amp; Revenue Projections - Including Indirect Costs</b></p> <p><b>Financial Impact</b></p> <p><b>Fund Source(s) and Appropriation Account Codes</b></p> <p><b>Is this Ordinance or Resolution Good for the Children</b></p>	<p><input type="checkbox"/> No   <input type="checkbox"/> Yes</p> <p><b>Yes. Contracting Utility Services is essential for the public use of Convention and Entertainment Facilities.</b></p>

Applicable Dates: June XX, 2020

Prepared by: Mark Cunningham, Accounting Manager

Reviewed by: Oscar McGaskey, Executive Director

Reference Numbers